

METAL MAIL



CORPORATE SPOTLIGHT

Association of
Women in the Metal Industries

SEPTEMBER 2021

PLATINUM CORPORATE COMPANIES

We are living in an age of remarkable progress, where invention and human ingenuity are driving unprecedented advances in global development.



ArcelorMittal

ARCELORMITTAL

Technology has a critical role in this transformation, but so do the materials that build our world. As the world's leading steel and mining company, we have an inherent stake in this and a clear responsibility.

Steel is as relevant as ever to the future success of our world. As one of the only materials to be completely reusable and recyclable, it will play a critical role in building the circular economy of the future. Steel will continue to evolve, becoming smarter, and increasingly sustainable.

At ArcelorMittal, our goal is to help build a better world with smarter steels. Steels made using innovative processes which are more efficient, use less energy, and emit significantly less carbon. Steels that are cleaner, stronger and reusable. Steels for electric vehicles and renewable energy infrastructure that will support societies as they transform through this century.

We foster this culture of innovation by putting research and development at the heart of our operations. We have some of the best and brightest people in the business – engineers who work for us because they get to tackle the most complex of problems.

With approximately 168,000 employees, we are more than just a company, we are a community. We are driven by an entrepreneurial spirit and a passion for excellence, never accepting that the limits of our material have been reached. We will continue to push boundaries, whether developing technologies to reduce the carbon footprint of steel, transforming the built environment with our new construction solutions, 3D printing automotive parts using steel powders or, through the adoption of artificial intelligence and advanced automation across our operations. This is what it takes to be the steel company of the future.

ArcelorMittal joined AWMI as a Platinum Corporate Member in 2008 and currently has thirty-nine (39) colleagues who are members of AWMI with five (5) serving on AWMI boards:

Mehrnoosh Afnan, Toronto Chapter, Mentoring Chair
Melissa McGurk, Alabama Chapter, President
Ping Liang, Chicago Chapter, Publicity Chair
Shannon Clark, Toronto Chapter, Membership Chair
Stephanie Holko, Toronto Chapter, Treasurer

Hydro is a leading industrial company that builds businesses and partnerships for a more sustainable future. We develop industries that matter to people and society...



HYDRO EXTRUSION NORTH AMERICA

Since 1905, Hydro has turned natural resources into valuable products for people and businesses, creating a safe and secure workplace for our 30,000 employees in more than 140 locations and 40 countries. Today, we own and operate various businesses and have investments with a base in sustainable industries. Hydro is present in a broad range of market segments for aluminum, energy, metal recycling, renewables and batteries, offering a unique wealth of knowledge and competence. We are committed to leading the way towards a more sustainable future, creating more viable societies by developing natural resources into products and solutions in innovative and efficient ways.

Hydro is a publicly traded Norwegian corporation listed on the Norwegian stock exchange. Annual sales revenues are over 138,118 MNOK (Millions NOK) with earnings of 2,718 MNOK (Millions NOK).

We have 23 locations across North America producing extruded aluminum, primary aluminum, and precision tubing products for thousands of industrial companies across the continent.

Hydro currently has ten (10) colleagues that are members of AWMI.

NUCOR[®]

NUCOR

In the 1960s, Nucor founder Ken Iverson started a small steel company on the idea that teammates, customers and communities could trust one another...

Over fifty years later, Nucor has grown from a single joist manufacturer into North America's largest recycler and one of the world's most sustainable steelmakers. Our brand family ranges from the raw materials used to make steel to world-class steel and finished steel products, and we are growing each year. Our challenge is to become the world's safest steel company. We live each day with gratitude for the families, customers and partners that make our work possible.

Nucor and its affiliates are manufacturers of steel and steel products, with operating facilities in the United States, Canada and Mexico. Products produced include: carbon and alloy steel -- in bars, beams, sheet and plate; hollow structural section tubing; electrical conduit; steel racking; steel piling; steel joists and joist girders; steel deck; fabricated concrete reinforcing steel; cold finished steel; precision castings; steel fasteners; metal building systems; insulated metal panels; steel grating; and wire and wire mesh. Nucor, through The David J. Joseph Company, also brokers ferrous and nonferrous metals, pig iron and hot briquetted iron / direct

reduced iron; supplies ferro-alloys; and processes ferrous and nonferrous scrap. Nucor is North America's largest recycler.

Nucor Steel joined AWWI as an AWWI Platinum Corporate Member in 2006 and currently has ninety-eight (98) colleagues who are members of AWWI with eleven (11) colleagues serving on AWWI boards:

Aimee Ramsay, Mid-Atlantic Chapter, President

Amanda Tomsovic, Midwest Region, Regional Vice Chair

Catherine DiGiacinto, Detroit Chapter, Vice President

Gabrielle Ullrich, Carolinas Chapter, Vice President

Jeanne Fogarty, Columbus Chapter, Member at Large

Jennifer Coates, Carolinas Chapter, Secretary

Kerry Baehr, Central Region, Regional Secretary

Kerry Baehr, Cincinnati / Northern Kentucky Chapter, Vice President / Secretary

Mae Basham, Tennessee Chapter, Secretary

Paula Brown, Tennessee Chapter, Membership Chair

Rachael Gray, Chicago Chapter, President

Sharon Hart, Cincinnati / Northern Kentucky Chapter, Membership Co-Chair



Russel Metals

Russel Metals Inc. is a publicly traded Canadian company, with our common shares listed on The Toronto Stock Exchange under the trading symbol "RUS"...

RUSSEL METALS INC.

We have approximately 3,000 employees across North America, with several employees who are members of the Association of Women in the Metals Industry (AWMI).

Public or Private: Public

TSX: Traded on the TSX as RUS

Annual Revenues \$3.2 billion (as at June 30, 2021)

Annual Adjusted Earnings \$233 million (as at June 30, 2021)

Products & Services:

Russel Metals is one of the largest metals distribution companies in North America. It carries on business in three segments: metals service centers, energy products and steel distributors. Its network of metals service centers carries an extensive line of metal products in a wide range of sizes, shapes and specifications, including carbon hot rolled and cold finished steel, pipe and tubular products, stainless steel, aluminum and other non-ferrous specialty metals, coupled with a deep breadth of value added processing services offered. Its energy products operations carry a specialized product line focused on the needs of energy industry customers. Its steel distributors operations act as master distributors selling steel in large volumes to other steel service centers and large equipment manufacturers mainly on an "as is" basis.

Locations:

Metals Service Centers: we have 64 warehouse facilities for our metals service centers operations, 47 in Canada and 17 in the United States.

Energy – Field Stores: our field stores operate 48 field stores in Canada and 14 field stores in

the USA.

Steel Distributors: Wirth Steel has two sales offices in Canada located in Quebec and British Columbia. Sunbelt Group has its main sales office in Texas and a facility at the Port of Houston, which has cut-to-length capabilities and storage for coils.

Since the mid 1990s, Russel Metals has acquired several companies in the metals distribution business, including: Comco Pipe (1994), Pioneer Pipe (1994), Sunbelt Group (1997), Triumph Tubular & Supply (2000), Spartan Steel Products (2001), A.J. Forsyth (2001), Arrow Steel Processors (2002), Williams Steel (2002), Acier Leroux (2003), JMS (2007), Norton (2008), Siemens Laserworks (2012), Alberta Industrial Metals (2012), Apex Distribution (2012), Monarch Supply (2013), Western Fiberglass Pipe Sales (2015), Color Steels (2017), Pemco (2018), DuBose Steel (2018), City Pipe & Supply (2019) and Sanborn Tube Sales of Wisconsin (2020).

Number of Employees who are AWMI Members

Russel Metals currently has ten colleagues who are members of AWMI.

Information

For further information, contact Martin L. Juravsky, Executive Vice President and Chief Financial Officer, Russel Metals Inc., (905) 819-7361, E-mail: info@russelmetals.com, Website: <http://www.russelmetals.com>



A private company founded in 1855, Samuel, Son & Co., Limited, is a family-owned integrated network of metal manufacturing, processing and distribution divisions...

Samuel's more than 5,500 employees provide metals, industrial products and related value-added services from locations across Canada, the US and Mexico.

At Samuel, we are always looking for new ways to grow and improve and we were proud to increase our focus on diversity, equity and inclusion in the summer of 2020, with the founding of our Diversity Advisory team. Since then, we have engaged team members across the organization in diversity initiatives – including our first-ever diversity survey – and increased awareness through written features and activities on our company intranet. Our partnership with the Association of Women in the Metal Industries is an important part of our increased focus on diversity and we're proud to have twenty-three Samuel employees who are AWMI members, and three who are currently serving on AWMI Boards.

Visit us at: <https://www.samuel.com/careers> to discover more.



Steel for every need

SSAB is a specialized steel manufacturer. We only make steel grades with qualities that are fine-tuned to make applications stronger, lighter...

safer, easier to produce, more long-lasting, fuel efficient and sustainable – all depending on what's highest on the users' list of priorities.

We are proud to say—

The world's first fossil-free steel ready for delivery!

SSAB has now produced the world's first fossil-free steel and delivered it to a customer August 18, 2021. The trial delivery is an important step on the way to a completely fossil-free value chain for iron and steelmaking and a milestone in the HYBRIT partnership between SSAB, LKAB and Vattenfall.

September 1, 2021—SSAB is to deliver fossil-free steel to Mercedes-Benz AG, which is planning to use it for prototype parts for its vehicles.

SSAB is a Nordic and US-based steel company. SSAB offers value added products and services developed in close cooperation with its customers to create a stronger, lighter and more sustainable world. SSAB has employees in over 50 countries. SSAB has production facilities in Sweden, Finland and the US. SSAB is listed on the NASDAQ Nordic Exchange in Stockholm and has a secondary listing on the NASDAQ in Helsinki.

Website:	http://www.ssab.com
Industry:	Mining & Metals
Company size:	10,001+ employees
Headquarters:	Stockholm, SSAB
Type:	Public Company
Specialties:	SSAB is a global leader in value added high strength steel.

SSAB joined AWWMI as an AWWMI Platinum Corporate Member in 2008 and currently has fifty-eight (58) colleagues who are members of AWWMI with eight (8) colleagues currently serving on AWWMI boards and (1) colleague being a Past International President:

Alicia Schmitt, Southern Region, Regional Director
Giselle Fuller, Texas Chapter, Past President
Jennifer Franklin, Quad Cities, Vice President
Meredith Bodnar, Quad Cities, Secretary
Jackie Schuette, Quad Cities, Membership Co-Chair
Julie DeWispelaere, Quad Cities Chapter, Member at Large
Mehgin Lawrence, Quad Cities Chapter, Member at Large
Myrissa Maxfield, Quad Cities Chapter, Membership Co-Chair
Tamela Olt, Chicago Chapter, Past International President



STEEL DYNAMICS, INC.

Founded in 1993, today Steel Dynamics is one of the largest domestic steel producers and metals recyclers in the United States based on estimated annual steelmaking and metals recycling capability, with facilities located throughout the United States, and in Mexico...

Steel Dynamics produces steel products, including hot roll, cold roll, and coated sheet steel, structural steel beams and shapes, rail, engineered special-bar-quality steel, cold finished steel, merchant bar products, specialty steel sections and steel joists and deck. In addition, the

company produces liquid pig iron and processes and sells ferrous and nonferrous scrap. Steel Dynamics has three primary operating platforms – steel, metals recycling and steel fabrication.

We operate six electric arc furnace (EAF) steel mills producing flat roll and long steel products. Our steel operations have approximately 13 million tons of steel shipping capability, and we have one of the most diversified product and end-market portfolios in the domestic steel industry. We are incredibly excited with the progress on our new state-of-the-art Sinton Texas flat roll steel mill. Once completed, our new Sinton Texas steel mill, with an annual estimated 3.0 million tons of capacity, will increase our total annual steel production capacity by over 25%.

Our steelmaking operations have exclusively used electric arc furnace (EAF) technology with recycled ferrous scrap as the primary input, producing lower-carbon-emission quality steel products for our customers. With the addition of our metals recycling and fabrication platforms, we intentionally developed a circular manufacturing model.

Our metals recycling platform collects and processes scrap from manufacturing and end-of life items, such as automobiles, appliances, and machinery. This processed scrap is then sold to end users for reuse, including our EAF steel mills, which produce new steel from the scrapped material. Our steel is then sold to consumers that both further process and manufacture end products. We sell a meaningful amount of steel to our own manufacturing businesses that in turn sell finished products to consumers. Ultimately, when these products reach the end of their lives, they can be collected as scrap and used again in our steelmaking operations, creating our circular manufacturing model.

Steel Dynamics, Inc. joined AWMI as an AWMI Platinum Corporate Member in 2014 and currently has nine (9) colleagues who are members of AWMI with one (1) colleague serving on an AWMI board:

Cindy Young, Detroit Chapter, Member at Large



For the past several years, we have been reshaping U. S. Steel to transform the future for our company, our customers and our industry...

UNITED STATES STEEL CORPORATION

On the surface, U. S. Steel's Best of BothSM strategy offers customers the advantages of both integrated and mini-mill steelmaking capabilities, the latter of which we're building with the acquisition of Big River Steel and a new state-of-the-art mini-mill at our Fairfield, AL, tubular plant.

But this goes far deeper than steelmaking methods. It's about creating an environment where talented people grow and thrive. It's about an intensified focus on our customers that guides collaborative, cross-functional teams and drives game-changing solutions. It's about innovating to lead the way to sustainable steel.

We are building the new U. S. Steel with a big, visionary goal: to transform the future of steel.

Born in 1901, United States Steel Corporation has evolved and grown with America. Whether thriving together in times of prosperity or working together in times of challenge, we built the

steel that built this nation. We are energized by the opportunity before us to create a better tomorrow for our company, customers, communities and world.

Birth of an American Icon

An iconic company, founded by iconic individuals.

U. S. Steel was formed with the joining of some of America's most legendary businesspeople, including Andrew Carnegie, J.P. Morgan and Charles Schwab. But our principal architect was Elbert H. Gary, U. S. Steel's first chairman.

At the turn of the century, a group headed by Gary and Morgan bought Carnegie's steel company and combined it with their holdings in the Federal Steel Company. These two companies became the nucleus of U. S. Steel. In the decades that followed, U. S. Steel has played an integral part in the history of the United States, including supplying steel for countless iconic American buildings, bridges and other structures.

United States Steel Corporation joined AWWI as a Platinum Corporate Member in 2019 and currently has thirty-one (31) colleagues who are members of AWWI with three (3) currently serving on an AWWI board:

Dianne Powers, retired, Pittsburgh Chapter, Treasurer
Janet Weber, Pittsburgh Chapter, Membership Co-Chair
Tiffany Demos, Detroit Chapter, Secretary

GOLD CORPORATE COMPANIES



Kenwal

Titans of the industry

Kenwal Steel has grown to operate some of North America's most successful flat-rolled steel service centers...

KENWAL STEEL

Proudly serving automotive, appliances, agriculture, heavy equipment, industrial manufacturing, tubing and other major equipment manufacturers, we specialize in meeting our customers' most exacting production and quality standards with precision processing and over 70 years of steel experience. This level of service and detail has fueled Kenwal's consistent performance and growth.

Cutting edge operations with local supply

Kenwal Steel is headquartered in Dearborn, Michigan and has service center locations in Michigan, Indiana, and Tennessee. Kenwal Pickling operates in Dearborn, Michigan alongside the service center's slitting operations. Our operations run smoothly and efficiently, thanks to heavy investments in the industry's most sophisticated processing equipment, teams of steel specialists, an advanced A2LA Certified lab and more. We continue to invest in our operations to ensure maximum quality and uptime, meeting your needs for around-the-clock availability.

World-class services and technical support

We specialize in pickling and slitting flat-rolled steel for customers throughout the United States, Canada and Mexico. Not only do we use state-of-the-art equipment for pickling and slitting, but our team of metallurgists and steel experts are available at every step of the design and sourcing process to make sure you get the right kind of steel for your requirements. Let us

help you specify the right steel and the right specifications for your applications.

The right grade of steel, ready when you need it

Kenwal is committed to supplying customers with the exact type and grade of steel required, including the latest advanced high-strength steel (AHSS) as well as hot rolled, cold rolled and coated steel coils to meet their strictest quality and strength requirements. Our processing and distribution centers are strategically-located for quick turn-around time. Give us a call to see how quickly we can get you the steel you need, when you need it.

Certified quality and environmental management

As industry leaders in steel quality and industrial manufacturing supply, it's imperative that we have systems and processes in place to ensure and validate right-first-time quality in everything we do. Kenwal is proudly IATF 16949 and ISO 14001 certified for quality and environmental management, which encompasses all of our processing and distribution facilities.

Kenwal Steel joined AWWI as a Gold Corporate Member in 2018 and currently has twelve (12) colleagues who are members of AWWI with one (1) currently serving on an AWWI board:

Lori Howell, Detroit Chapter Membership Co-Chair



kloECKNER metals

Public or Private: Public, KCO (Frankfurt Stock Exchange)

Sales Revenue: \$2.434 billion

KLOECKNER METALS

Location(s):

Apache Junction, AZ; Tucson, AZ; City of Industry, CA; Santa Fe Springs, CA; Tulare, CA; Middletown, CT; Jacksonville, FL; Pompano Beach, FL; Tampa, FL; Alpharetta, GA; Roswell, GA; Suwanee, GA; Honolulu, HI; Chicago, IL; Indianapolis, IN; Dubuque, IA; New Orleans, LA; Shreveport, LA; Louisville, MS; Nashua, NH; Charlotte, NC; Cincinnati, OH; Catoosa, OK; Tulsa, OK; York, PA; San Juan, PR; Charleston, SC; Greenville, SC; Memphis, TN; Murfreesboro, TN; Nashville, TN; Amarillo, TX; Austin, TX; Dallas, TX; Houston, TX; Tumwater, WA; and Nuevo Leon, MX

Products or Services:

KloECKNER Metal Corporation's product portfolio includes carbon steel and alloy flat-roll, bar, structural, plate, and pipe & tube; stainless steel flat-roll, bar, structural, plate, and pipe and tube; and aluminum flat-roll.

Value Added Processing:

Fabrication, cut-to length/blanking, heat treating, sawing, slitting, welding, flame/laser cutting, leveling, shearing, water-jet cutting

Established:

Klößner & Co was established 1906 in Duisburg, Germany; KloECKNER Metals Corporation was established in Roswell, GA in 2011.

Company Profile:

KloECKNER Metals Corporation is one of the largest metals manufacturing, supply, and service

companies in North America. With over 40 branches in the United States, Kloeckner Metals is committed to providing customers with the latest fabrication and processing technologies and

Kloeckner Metals Corporation is a subsidiary of Klöckner & Co, based in Duisburg, Germany, one of the leading producer-independent distributors of steel and metal products and one of the top steel service companies in the European and American markets.

Kloeckner Metals Corporation's mission is to capture operational and commercial excellence by leveraging digital innovation to create a customer centric, data driven, high-performance organization.

In 2017, 2018, and 2019 Kloeckner Metals Corporation was rated a top workplace by the Atlanta Journal-Constitution. In 2021, the company was rated a top workplace nationwide by the Atlanta Journal Constitution. And, in 2020, Klöckner & Co was recognized by Forbes, one of the world's most successful business magazines, as one of the world's best employers of the year.

Number of Employees

Approximately 2300 employees across 43 branches in the United States, Puerto Rico, and Mexico.

Number of Employees who are AWWMI/Board Members

1. Fabiola Alvarez
2. Cindy DeScenna
3. Gina Enriquez
4. Kelly Jones–International Program Chair
5. Kathryn Kester–Regional Treasurer, Western Region
6. Kathy Metzger
7. Emily Pilaczynski
8. Robin Portera
9. Jessica Short
10. Fred Stanton
11. Angela Villamar
12. Jamie Pflieger

Comments from CEO:

"At Kloeckner Metals, we know that we won't achieve our goals unless we have a talented and diverse workforce. We're committed to creating an organization that operates at the highest levels of compassion, mutual respect, and collaboration." John Ganem, CEO

Steven Nghe
Head of Marketing & Communications

STRONG SINCE 1954
OLYMPIC STEEL

OLYMPIC STEEL

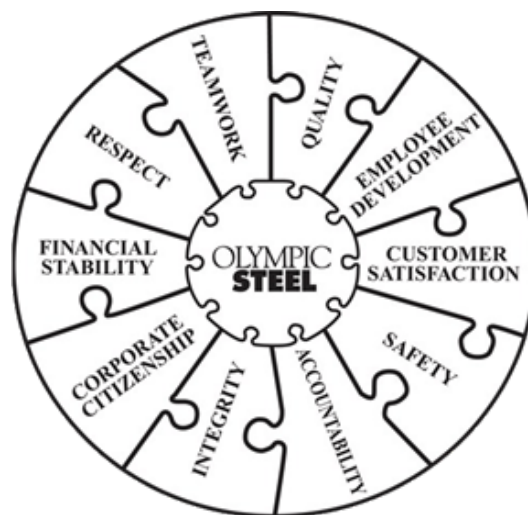
Olympic Steel was founded in 1954 as a single, family-owned steel warehousing and distribution facility. Today, the Company is a \$1.7 billion publicly-traded enterprise (Nasdaq: ZEUS) and a leading U.S. metals service center with more than 1,600 employees.

Headquartered in Cleveland, Ohio, Olympic Steel operates from 36 strategically-located distribution and metals fabrication facilities in North America. The Company is focused on safe, profitable and sustainable growth through the direct sale and processing of carbon and coated sheet, plate and coil products; stainless steel sheet, plate, bar and coil; aluminum sheet, plate and coil; pipe, tube, valves and fittings; tin plate and metal-intensive branded products, including Wright® brand self-dumping hoppers and EZ-Dumper® dump inserts.

Olympic Steel is a long-time AWWMI member and proud to have several talented employees who have served or are currently serving in AWWMI leadership roles, including Sonya Malvick (Olympic Steel Outside Sales Representative and AWWMI International President), Dawn Baker-McTighe (Olympic Steel Safety Manager and AWWMI Cleveland Chapter Program Co-Chair), Teresa Creegan (Olympic Steel Executive Assistant and AWWMI Cleveland Chapter Program Co-Chair), Shelly Cassidy (Olympic Steel Accounting Associate and AWWMI Cleveland Chapter Treasurer) and Jennifer Skala (Olympic Steel Scheduling & Inventory Manager and AWWMI Minneapolis Past President).

AWWMI's mission of promoting and supporting the advancement of women in the metals industry aligns with Olympic Steel's own Core Values and commitment to supporting greater diversity and inclusion at the Company and in our industry.

Learn more about Olympic Steel on olysteel.com or by following the Company on [LinkedIn](#) or [Facebook](#).



steelscape

Public or Private

NYSE: Joint venture between public companies BlueScope (ASX: BSL) and Nippon Steel (TSE: 5401)

STEELSCAPE, LLC.

Sales Revenue: Approximately \$500m

Earnings: Not disclosed

Locations: Kalama, WA and Rancho Cucamonga, CA

Products or services:

Steelscape is a leading manufacturer of metallic coated (Galvanized and Galvalume) and pre-painted, light-gauge steel. Our products cater to the construction industry, including metal roofing, siding, and steel decking product manufacturers. Steelscape is recognized throughout the industry for our innovative pre-painted products, outstanding safety commitment (11x NCCA safety award winner), and highly experienced team (4500+ years of collective experience). Each year we produce more than 400 million pounds of painted steel products.

Number of Employees: ~370

Steelscape has six (6) current AWWI Members with participation in both the California and Portland Chapters

Steelscape has one (1) current member, Mary Wardle, who serves on the International Board as International Vice President

Comments from Sarah Deukmejian, President:

"Steelscape is proud to be a long-standing sponsor of AWWI and its mission of promoting and supporting the advancement of women in the metal industries. At Steelscape, our people are our strength and the diversity of our Team is clearly our competitive advantage. We are committed to diversity and the benefits that a diverse workforce, including females, brings to our organization. Thank you AWWI for your leadership and for making such a positive contribution to the metal industries."



TMS INTERNATIONAL

Public or Private: Private

Sales Revenue: NA

Steel Shipments: NA

The Company

TMS International is the largest provider of outsourced services to steel mills in North America, as measured by revenue and one of the largest globally. Since 1926, TMS has been providing comprehensive services to the steel industry. We do not produce steel, but rather we are integral part in virtually every other stage of the steel making process, from initial raw materials procurement through finished goods handling. Our services enable our customers to generate cost savings through operational efficiencies while focusing on their core steel production processes.

A Proud, Storied History

TMS International claims a proud heritage of partnership, innovation and integrity dating back more than 90 years. It traces its roots to two separate companies in the metals industry, Tube City Iron & Metal and International Mill Service.

Tube City was founded in 1926 as a scrap iron and metal dealer in McKeesport, PA, a suburb of Pittsburgh. In 1928, the company moved to Glassport, PA where it was headquartered until 2019 when it moved its office to the City of Pittsburgh. International Mill Service evolved from a company that operated a sand and gravel pit in the Cleveland, OH, area in 1936 and later expanded its operations internationally into slag processing and metal recovery. In December

2004, Tube City and IMS combined to create Tube City IMS, one of the world's leading outsourced steel services organizations. As the company moved into its 10th decade of operations, the company decided to change its name in order to better reflect its integrated operations and global status. Therefore, the company name, Tube City IMS, was changed in 2016 to TMS International Corporation.

TMS Products and Services

TMS provides a broad range of services through two segments, our Mill Services Group and our Raw Material and Optimization Group. We provide the industry's most comprehensive array of outsourced industrial services to steel mills. Our operational expertise and broad range of services enable steel producers to better focus on steel making and improve their cost structure by outsourcing specific non-production, yet mission critical, functions to us. We are the largest provider of outsourced services to steel mills in North America as measured by revenue and have a substantial and growing international presence.

TMS Industrial and Environmental Services Group

Our Mill Services Group provides a variety of services predominantly performed at our customer sites under long-term contracts: **Slag Handling; Metal Recovery; Slag Aggregates; Product Handling; Logistics Management; Surface Conditioning; Surface Conditioning to Titanium, Specialty Metals, Stainless Steel Producers; Railcar Dismantling; KWIK Cooling; Copper Slag Services; Extruded Product Services; Innovative Cutting Technology; Specialized Services.**

Our Environmental Group is a leading provider of transportation and recycling, hydro excavation, vacuum, and container management services. The company serves a wide variety of industrial customers including customers in the chemical and petrochemical industries. With a diverse industrial customer base, service areas include several Southeastern states.

TMS Raw Material and Optimization Group

Our Raw Material and Optimization Group provides services designed to assist our customers in their procurement or sale of scrap and other raw materials and to help determine the lowest cost mixture of scrap and other steel making raw materials. Services offered: **Raw Materials Procurement and Logistics; Proprietary Software-Based Raw Materials Cost Optimization; Inventory Management; Charge Bucket Loading; Scrap Processing; Scrap Management.**

TMS Services

TMS provides many services that complement our primary offerings and represent additional opportunities for steel mills to outsource other support activities. Our Expertise includes, but is not limited to: Bio-Remediation Services; Bulk Material Handling; Crane Cleaning; De-Watering Services; Dust Suppression; Equipment Rental Services; Facilities Management Services Including Drains, Grass Cutting; Fork Lift and Mobile Plant Training Services; Industrial Cleaning; Jetting Services; Labor Services; Pre-and Post-Steel Production Services; Refractory Maintenance Including Wrecking and Refurbishment; Stevedoring; Tanker Services; Vacuumation; Waste Removal; Water Plant and Monitoring Services.

Safety First

TMS International leads the industry in safety. On every job site, we follow a rigorous safe-work program that meets or exceeds all government requirements for employee safety. Our goal is zero accidents, injuries and incidents at the mills we service. We attribute our excellent record to our behavior-based observation program, strict adherence to safe-work procedures and a

full- time safety team that works at locations throughout the world.

Relentless Focus on Quality

Many of TMS' facilities are ISO 9001 quality certified, with 100% compliance and certificate renewal performance. We go beyond requirements with our on-site and Continuous Improvement Programs. Together these efforts generate quality, efficiency and cost-savings for our partners. Our programs grow in response to our partners' business needs.

Integrity in Everything We Do

At TMS International we have an exemplary reputation for doing business with integrity and according to the highest ethical standards. Integrity is ingrained in every aspect of our business culture. From administrative offices to our on-site facilities, our word is our guarantee. We also take seriously the requirement that every employee comply with all applicable laws and regulations as well as our ethical code of conduct and conflict of interest policies.

Environmental Leadership

TMS International's services help steelmakers minimize their environmental impact and contribute to a greener world by recycling scrap metals, maintaining energy-efficient operations and processing all byproducts for reuse. We set high standards in the area of environmental responsibility – striving for performance that does not merely comply with regulations but reduces environmental impacts. We believe we have a responsibility to take care of our planet and preserve its beauty, resources and strength for future generations.

Locations

Headquartered in Pittsburgh, PA, Horsham, PA, a suburb of Philadelphia, and Hammond, IN, part of the Chicago, IL metropolitan area, TMS provides services at more than 90 customer sites in 17 countries and operates a global raw materials procurement network that spans five continents.

The People

At the heart of any organization is its workforce. TMS has more than 4,000 dedicated people at its operations around the world.

Community Commitment

The Company's involvement with the community evolves from a strong sense of corporate responsibility. The operating procedures at our facilities protect the environment in neighboring communities, while our support of community activities and services fosters growth and goodwill throughout our service region. College students, elementary school students, government officials, international visitors and concerned citizens are just a few of the many people who have toured our operations. TMS participates in community and civic functions and has supported a wide range of worthy organizations throughout its long and storied history. Over the years the Company has supported and raised money for a wide range of cultural, medical and social service organizations such as the American Cancer Society, Leukemia/Lymphoma Society, Special Olympics, Cystic Fibrosis, Multiple Sclerosis, National Kidney Foundation, Boy Scouts and Girl Scouts, American Heart Association, Muscular Dystrophy, among others.

Number of Employees Who Are AWWI Members

TMS currently has eighteen (18) colleagues who are members of AWWI.

Number of Employees Who Are Serving as AWWI Board Members

TMS has two (2) employees that are currently board members of the AWMI Mid-Atlantic Chapter.

TMS Comments on AWMI

“AWMI has been a vital part of the metals industry since 1981 and we are very proud to be a member of this prestigious organization,” said David Aronson, TMS President and COO, Raw Material and Optimization Group.

Information

For additional information, contact TMS International, Southside Works, Building One, Third Floor 2853 East Carson Street, Pittsburgh, PA 15203 ; ;(412) 678-6141 or (215) 956-5500. The Company's Web site is www.tmsinternational.com



Worthington Industries (NYSE: WOR) is a leading industrial manufacturing company delivering innovative solutions to customers that span many industries including transportation, construction, industrial, agriculture, retail and energy...

WORTHINGTON INDUSTRIES

Headquartered in Columbus, Ohio, Worthington operates over 50 facilities in 15 states and seven countries and employs approximately 8,000 people.

The Company was founded in 1955 when a young steel salesman named John H. McConnell saw an opportunity in the market for custom-processed steel. He purchased his first load of steel by borrowing \$600 against his 1952 Oldsmobile. Today, Worthington is North America's premier value-added steel processor and producer of laser welded products; and a leading global supplier of pressure cylinders and accessories for applications such as fuel storage, water systems, outdoor living, tools and celebrations.

Since its beginnings, Worthington has operated under a people-first Philosophy rooted in the Golden Rule. Guided by these principles, the Company strives to constantly improve and make better returns for our shareholders, better products for our customers, better lives for our employees and better communities where we live and work. In fiscal 2021, the Company achieved \$3.2 billion in net sales, and earnings of \$723.8 million. 27 Worthington employees are AWMI members, including the following individuals who serve on the boards of several

AWMI chapters:

- Alison Lanier, Columbus Chapter, Fundraising/Marketing Chair
 - Carolyn Bartolovich, Regional Treasurer, Central Region, Detroit Chapter
 - Jamie Fowler, Columbus Chapter, Treasurer
 - Jennifer Young, Detroit Chapter, Newsletter Chair
 - Jessica Wedding, Columbus Chapter, Secretary
 - Sarah Johnson, Columbus Chapter, Member at Large
 - Susan Baker, Columbus Chapter, Special Projects Chair
 - Geri Fifer, Detroit Chapter, President
 - Carlie Goldsmith, Detroit Chapter, Publicity Chair
-

SILVER CORPORATE COMPANIES



ARCONIC
Innovation, engineered.

ARCONIC

Working in close partnership with our customers, we solve complex engineering challenges to transform the way we fly, drive and build.

Through the ingenuity of our people and cutting-edge advanced manufacturing techniques, we make products that meet quality, efficiency and delivery objectives to achieve customer success and shareholder value.

Aerospace and Automotive Products

We hold leading positions in aluminum sheet and plate for the aerospace industry, and we are a market leader in providing aluminum sheet to the North American automotive market. We're at the forefront of the automotive market's historic shift to aluminum-intensive vehicles. Bumper to bumper, our aluminum sheet and extrusions are enabling safer, lighter, and more fuel efficient cars and trucks. In the air, we're building the future of aviation with lighter, stronger aluminum and aluminum-lithium components.

Building and Construction Systems

Our Building & Construction Systems business offers a comprehensive range of building façade products that define skylines around the world. Wherever you look - from a door to a window, a curtain wall to a roof - you can find BCS' industry-leading brands. BCS' innovation helps building teams realize their vision for modern, beautiful, and high-performing buildings.

Arconic has been an AWMI Silver Corporate Member since 2013 and currently has three (3) colleagues who are members of AWMI and all are serving on AWMI boards:

Andrea Schmidt, International Secretary, Detroit Chapter

Judy Brooks, Mid-Atlantic Chapter, Vice President

Sian Marcone, International Mentoring Chair, Mid-Atlantic Chapter

BIG RIVER STEEL

BIG RIVER STEEL

Big River Steel started in 2014 in an area of northeast Arkansas that has been called "steel mill heaven." But we've always been about more than just building a steel mill. In fact, we've always been about more than just building a steel company. Big River takes a visionary, entrepreneurial approach to the ever-changing American manufacturing industry...

We're reimagining what it means to be a steel company in the global marketplace. To keep pace with evolving and emerging industries, we've attracted and trained the best steel technicians in the business. We've equipped them with the most advanced technology to make the steels customers need today and a decade from now. All while creating minimal impact on the environment. From our Flex Mill® equipment to AI technology to our partnerships with academic research institutes, we're daring to be more than what you'd expect from a steel company. Together, we can do more than you've ever imagined. Are you ready for what's next?

At our core, we're a technology company. We just happen to make steel.

Big River has been an AWWMI Silver Corporate Member since 2019 and currently has ten (10) colleagues who are members of AWWMI with five (5) currently serving on an AWWMI board:

Ashley Kotowski, Central Regional Director, Detroit Chapter
Brenda Shannon, Tennessee Chapter, Newsletter Chair
Karen Parkman, Tennessee Chapter, Programs Chair
Kristin Boyle, Tennessee Chapter, President
Michele Miles, Alabama Chapter, Membership Co-Chair



Bralco Metals is a division of Reliance Steel & Aluminum Co., North America's Largest Metal Service Center Company.

BRALCO METALS

Reliance Steel & Aluminum Co. serves over 125,000 customers primarily by providing metals processing, inventory management services, and quick delivery...

We perform such value-added processing as cutting to length; blanking; slitting; burning; plasma burning; precision plate sawing; sawing; shearing; and more before distributing metals products to manufacturers and other end-users. Through our Family of Companies network, we offer a full line of more than 100,000 metal products. We are able to deliver orders just-in-time – often within 24 hours of receipt. Our decentralized management business model empowers our subsidiaries to excel in their areas of expertise: executives and employees at all levels are able to adapt and respond quickly to their specific regional, market, and industry conditions. Each Reliance employee is able to provide excellent service to customers, who are also fellow community members and neighbors. Quick turnaround, high quality, and other services save time, labor, and expense for our customers – over 90% of whom return to do business with us – and reduce overall manufacturing costs while increasing profitability across many industries.

BRALCO'S 9 world-class service centers hold vast inventory stocks that are ready for immediate shipment.

Quality and traceability is paramount at our ISO 9001, AS 9100, and AS 9120 certified service centers. And, all of our products can be cut-to-size and packaged to your specific requirements. Let us save you time and money by providing hassle-free service and supply chain solutions that allow your company to focus on your core strengths and success!

Bralco has been an AWWMI Silver Corporate Member since 2015 and currently has six (6) colleagues who are members of AWWMI.



COMMERCIAL METALS COMPANY

Public or Private: Public; NYSE: CMC

Location(s): Over 180 locations across the United States, Europe and Asia. These sites include local recycling centers, steel mini-mills and micro-mills to large-scale fabrication centers, heat-treating facilities and other metals-related operations. You'll find us proudly based in Irving, Texas not far from Dallas where CMC began more than a century ago.

Established: 1915 by Moses Feldman as a scrap recycling operation in Dallas, TX.

Company Profile:

We're Commercial Metals Company — CMC, for short. You'll find our steel in sports stadiums and public buildings as well as highways, bridges, railways and other structures nearly everywhere on the planet.

CMC's steel products are renowned far and wide, however it's our vertically integrated business model that really put us on the map. By combining the recycling and processing of scrap metals with the melting of processed scrap into new steel and the fabrication of finished steel products, CMC revolutionized the way the steel industry operates. This innovative approach is what enables CMC to remain a low-cost, high-quality producer that delivers exceptional value for our customers, suppliers and investors alike.

Our sustainable recycling, manufacturing and fabrication of steel and metal products make us one of the most sustainable manufacturers in the world. We were among the first companies to use an electric arc furnace (EAF) to turn recycled steel into new finished products instead of the traditional blast furnace. Every ton of CMC steel is produced using 100% recycled scrap metal, annually saving over 18 billion pounds of scrap metal from being sent to a landfill.

We are continually looking for innovative ways to further improve our processes and create value for our stakeholders. We are already one of the most efficient and green steel producers in the world, but we're not stopping now. We continue to invest in green micro mill steelmaking technology, using more renewable energy, developing new technology to increase our operational efficiency and reducing our energy consumption and GHG emissions.

CMC has a history of developing and acquiring new and innovative products that offer viable solutions to our customers. We are the only U.S. producer of cryogenic rebar – CryoSteel® – that is used primarily in the construction of Liquefied Natural Gas storage tanks. We offer a complete range of rebar options with increasing corrosion-resistance levels to reinforce concrete structures with a variety of life expectancy requirements. Our full spectrum of products includes standard and epoxy coated rebar as well as specialty rebar that offers service lives up to 100+ years, including two products manufactured only by CMC, ChromX® and GalvaBar®. CMC was the first producer of hot-rolled, spooled rebar in the U.S. and the first in the world to produce it in a continuous melting, casting, rolling and finishing micro mill production process.

Through innovation and technology development, process improvement and a focus on environmentally responsible steelmaking, CMC remains committed to what we do best – making the steel that builds our world and staying true to our roots as a sustainable steelmaker, naturally.

Number of employees: Over 11,000 employees globally

Number of employees who are AWWMI/Board Members: 14 members, two of which serve in board positions.

Michelle Bunn, Membership Chair of the Alabama Chapter
Andelesia Langford, Treasurer of the Alabama Chapter



GERDAU

Shape the future

Gerdau is shaping a more collaborative, inclusive, and sustainable future.

GERDAU

We offer a range of long steel and special steel products from our network of mills across the United States and Canada. We do this as one of the largest recyclers in North America, and as one of the world's most environmentally responsible steel producers.

Each year, Gerdau transforms millions of tons of scrap into new steel products, promoting sustainable development. We embrace innovative digital mindsets, and provide our customers with outstanding steel products and services.

Corporate Profile

Gerdau's North American business divisions manufacture long and special steel products for the agriculture, energy, industrial, automotive and manufacturing markets. We stimulate the economy through our network of recycling operations and mills, operating ten mills in the U.S. and three in Canada. Our mills utilize efficient and clean production practices, including the use of electric arc furnace (EAF) technology. This makes our steel one of the greenest choices available.

Our Purpose

Empowering people who build the future

The men and women in the steel industry make a transformative impact on society. They create and build with steel. They connect the world through bridges and cars, move people on elevators and across railroads, construct homes that protect families, and erect structures that revitalize landscapes. At Gerdau, we empower people who build the future.

Environment

Gerdau seeks to balance our economic, environmental, and social commitments. Each day, our team members make new steel products almost entirely composed of recycled content. That's one way in which we reduce our environmental footprint.

Social Responsibility

We care about our communities and the people who make them stronger. That is why we invest our time, talent and resources.

Gerdau has approximately 30,000 team members around the world in ten (10) countries.

Gerdau has been an AWMI Silver Corporate Member since 2016 and currently has eight (8) colleagues who are members of AWMI and with one (1) serving on an AWMI board: Meredith Van Dyne, Tennessee Chapter, Vice President



HEIDTMAN STEEL MISSION STATEMENT

To provide innovative steel solutions to our customers and a fair return on investment to our stakeholders. We are a customer driven, value and growth oriented company. We utilize our employees' talents, strong supplier relationships, world class manufacturing techniques and quality...

HEIDTMAN STEEL

assurance procedures to process, package and distribute flat rolled steel products. It is our goal to provide outstanding products and services that exceed our customers' expectations. We are committed to providing a safe and environmentally conscious workplace with a culture conducive to continual improvement and ongoing advancement for our employees.

History

Heidtman Steel was formed in 1954 by Fredrick William Heidtman. At that time, the small company only offered leveling and shearing services. Heidtman Steel Products Inc. became incorporated in 1962.

In subsequent years, the Ohio-based company expanded its capabilities, invested heavily equipment, and acquired or built additional facilities in the industrial Midwest.

Steel slitting capabilities were greatly enhanced in the early 70's. By mid-decade, the automotive industry began seeking ways to reduce weight and increase fuel efficiency. Heidtman responded by pioneering the marketing of high strength low alloy sheet steels in the service center industry. Its sophisticated equipment, application expertise, and an ability to supply the most difficult high strength steel applications helped set Heidtman apart from the rest of the service center industry.

In 1979, the company completed construction of its first continuous hydrochloric pickling facility in Erie, Michigan. Throughout the '80s and '90s, Heidtman dramatically expanded the size and scope of its operations, as it developed the largest pickling capacity of any service center in the U.S. In 1983, the Heidtman family retired their company stock, passing control of the company to the Bates family, who has continuously owned the company since that time.

When Steel Dynamics (SDI) was formed in 1993, Heidtman Steel was one of its five initial investors, and subsequently built two processing centers adjacent to the steel mill site in Butler, Indiana. This enabled Heidtman to be the first service center to market thin slab mill products to the automotive industry. Heidtman's philosophy of building mill adjacent processing locations, started with Granite City, Illinois in 1983 and continues today. Heidtman Steel has processing facilities adjacent to most major U.S. steel mills.

Today the company operates facilities within Indiana, Illinois, Michigan, and Ohio, serving customers across a wide variety of industries. Heidtman maintains its prominent position in pickling capacity and high strength expertise as it actively markets the next generation of Advanced High Strength Steels (AHSS).

Heidtman Steel has been an AWWMI Silver Corporate Member since 2019 and currently has five (5) colleagues who are members of AWWMI.



LEEEO STEEL

Company Overview

Leeco Steel is an O'Neal Industries (ONI) affiliate company that stocks and sells steel plate, maintaining one of the largest inventories of carbon, High Strength Low Alloy (HSLA) and alloy steel plate coming from premier mills worldwide...

As a value-added service, Leeco introduced Leeco Pro in 2021, which gives customers the ability to place and manage orders online, 24/7..

Leeco has 13 sales offices and distribution centers that are strategically located throughout North America. Leeco currently has seven (7) employees who are AWWMI members, and Isabel Hall, Marketing Communications Specialist, serves as Marketing Co-Chair on the AWWMI Chicago Chapter Board

Safety Efforts



Employee safety is one of Leeco's top priorities, and as of June 2021, Leeco is proud to be 32 months accident-free across all of its facilities. In particular, Leeco's Portage, IN distribution center reached a major milestone in May of being accident-free for nine years.



To further improve upon its safety program and extend its current safety record, Leeco named a safety manager, Jill Laumann, in April. In this role, Jill focuses on increasing safety communications, evaluating and improving upon current safety documentation processes and training facility managers on emergency response plans. Leeco looks forward to seeing how Jill's efforts will help the company further enhance its safety program.



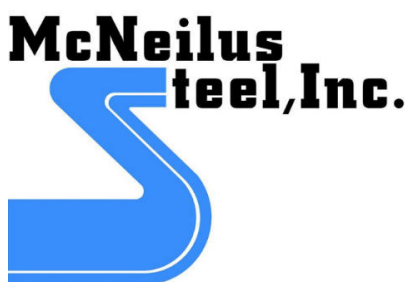
MAJESTIC STEEL USA

Majestic Steel USA is a proud supporter of the Association of Women in the Metal Industries. Melissa Duda, Director of People Operations at Majestic Steel, serves as a Member at Large on the Cleveland AWWMI Board.

In addition to Duda, sixteen other accomplished women represent Majestic as members of the Cleveland Chapter of AWWMI.

Majestic Steel is a family-owned steel service center company headquartered in Cleveland with localized service and a national reach, having grown across the country. Majestic also calls Houston and Grand Prairie, Texas, Tampa, Florida, and Las Vegas, Nevada home. As a servicer and provider of carbon flat rolled steel, Majestic stocks a diverse selection of on-hand inventory, taking on the risk of holding inventory off of their customers.

Having grown in the last year, Majestic Steel prioritizes talent and technology as a leader in modernizing how the industry tracks, stocks, buys, and supplies steel. To learn more visit us at MajesticSteel.com.



MCNEILUS STEEL, INC.

Public or Private: Private

Sales revenue: 2020 - \$490 million

Locations: Four stocking locations:

- Dodge Center, MN
- Fargo, ND
- Fond du Lac, WI
- Morristown, TN

Products: Products include hot roll bars, cold finish bars, tube & pipe, sheet, plate, flooring & grating, stainless, aluminum, and rebar

Services: Services include coil processing, flat laser cutting, plasma & oxy-fuel cutting, tube & structural laser cutting, forming, blasting, CNC machining, rolling, robotic beveling, rebar fabrication, flattening, sawing, shearing, welding, assembly, and paint

Employees: 740

AWMI members at time of publication or last year if early in the year

3 Minnesota members

AWMI board members

Tyler Kispert

Judy Kispert – Minnesota Chapter Treasurer

Brianna Butler – Minnesota Chapter Programs & Marketing Co-Chair



We make up the world. One connection at a time.

It takes steadfast commitment and drive to be a market leader in your industry. To keep pushing the frontiers of imagination where others can only follow. To use game-changing technology to make customers leaders in their own fields...

NORMA GROUP

That's what makes NORMA Group who we are: leaders with expertise, dedication and drive to pursue ideas, and by doing so, change the world. For over 125 years, our people and their capacity to capitalize on and intelligently utilize engineering joining technology, have helped transform industries and enhance lives, society and the environment.

Sales revenue

Today we are ~8,800 people strong, enriched by our diverse backgrounds and perspectives. We have a solid network of manufacturing facilities, sales and distribution sites that span the globe so we can be close to our customers. Our brands have acquired a solid reputation for performance and cost efficiency, and our products are synonymous with quality and safety. The sum total of all our brands and their products is equal to a range that is as extensive as our customers' needs. In short, there is a solution from NORMA Group for any and every connection need, context and industry challenge.

Here, there. And everywhere you are.

No matter where you go in the world, there's a very strong chance you'll meet one of us. That's the wonder of being present in 100 countries. Regardless of where you happen to be, you'll experience the same delight and enthusiasm. And meet that same NORMA Group drive for absolute quality, reliability and performance.

Norma Group joined AWMI as an AWMI Silver Corporate Member in 2021 and currently has one (1) colleague who is a member of AWMI and serves on an AWMI board:

Maureen Horn, Texas Chapter, President



NORTH STAR BLUESCOPE STEEL

North Star loves being involved with AWMI and this year we are Silver Corporate Members. North Star has one location in Delta, OH, with just under 500 employees.

North Star is owned by BlueScope, a leading international supplier of steel products and building solutions found in the global building and construction industry based in Melbourne, Australia.

BlueScope is a provider of innovative steel materials, products, systems and technologies, headquartered in Australia with operations spread across North America, Australia, New Zealand, Pacific Islands and throughout Asia.

We are one of the world's leading manufacturers of painted and coated steel products, and with our strong expertise in steel we provide vital components for houses, buildings, structures, automotive and more.

Our global networks are another great strength at BlueScope. With more than 160 operations and sales offices across 18 countries, we employ over 14,000 people and serve thousands of customers every day.

Our strong partnerships and networks are built on BlueScope's most loved and recognized product brands, such as COLORBOND® and ZINCALUME® steels, COLORSTEEL®, BlueScope Zacs®, LYSAGHT® steel building products, Butler® and Varco Pruden® engineered buildings.

BlueScope's Sales Revenue is \$11.3BN (in Australian dollars) and Earnings are \$1.7BN (in Australian dollars).

A Proud, Storied History

We've been leading the industry since 1997, with a steadfast commitment to the products we make and the customers we serve. We drive businesses forward by manufacturing high-quality products for major industries. We provide the highest level of service to our customers, as evident in consistent ranking as #1 in overall customer satisfaction, according to the Jacobson steel industry survey. Our impact is manifested on a global scale.

Relentless Focus on Safety, Service, Delivery & Quality

At North Star, our goal is: To be the preferred supplier in the steel industry and a highly

regarded neighbor in our local community by building a culture around these four pillars: Safety, Service, Delivery and Quality.

We're evolving the art of steel making. Our highly skilled team uses a high-tech, 4-step process to turn raw materials into hot rolled bands for end use in various industries including automotive, construction, agriculture, and general manufacturing applications. The four steps include melting refining, casting, and rolling. We focus on high tech not hand rolled and supplying HIGH QUALITY steel to leading industries. Our customers rely on our high-quality hot rolled products to help them meet a wide range of applications.

Environmental Leadership

We offer an eco-friendly environment. We're not your typical steel mill. We minimize pollution as part of our process, frequently exceeding environmental regulations and regularly promoting a clean work environment throughout our facility. By striving to protect the environment we live and work in, we share a company commitment to minimizing our environmental footprint for generations to come.

The People

We have a special work environment with world-class benefits. Each employee is an indispensable asset to the North Star team, evident in our incomparable benefits and programs. We reward hard work with weekly bonus plans, profit sharing and pension plans, and health, dental, and life insurance. We invest in the future with a commitment to training and continuous learning and 100% tuition reimbursement for approved college courses. And we embrace health and wellness with our 24/7 onsite fitness center.

Community Commitment

We have a community-focused culture. We're not individuals performing separate jobs, we're a community working to better an entire team. And like a family, we look out for each other and seek opportunities to be a good neighbor. With a community relations team dedicated to coordinating volunteer efforts, we're proud to support over 50 local and national organizations including Adopt a Highway Litter Control, the American Red Cross, and Big Brothers, Big Sisters.

Number of Employees Who are AWWMI Members

We currently have eight (8) members of AWWMI.

Cyndie Brick-Cleveland

Paul Fox-Cleveland

Theresa Moon-Detroit

Laurie Naveau-Detroit

Jordan Sidel-Detroit

Tina Sidel-Detroit

Angie Smith-Cleveland

Kevin Towne-Columbus

I would like to do a special shout out to Angie Smith, a Buyer at North Star BlueScope Steel.

Angie Smith has taken on the extra challenge of being the Chairperson for the Cleveland Chapter of the Association of Women in the Metal Industries There is a lot of extra work that goes with being a Board Member. Angie has taken the initiative to go above and beyond with being the chairperson.

In addition to her AWWMI role, Angie has been with North Star for 25 years. Throughout her

tenure, she's worked in various roles starting out as an Operations team member in our rolling mill and was a part of our first coil that we produced. Very few people can say that. After working in Operations, Angie went to and Administrative role in our Hot Strip Mill helping that team. While working in Admin, Angie went to college and got her degree and moved to her role in Purchasing. While in Purchasing, she was asked to be a part of our \$700m expansion project. This is an honor to be selected to work on the project and we're lucky that Angie said "yes!"

NSBSL's Comments on AWMI

North Star BlueScope is honored to be long-standing sponsors and members of AWMI and believes in its mission to educate, build relationships and share knowledge.

I applaud the efforts of our very own Angie Smith, Chairperson of the Cleveland AWMI chapter in the development and mentoring of females in our industry.

I'm very encouraged to see how Angie helps our new employees take time to learn about AWMI and how joining can continue to make a significant impact in the future of our industry.

We are privileged in that we have outstanding women and men who have contributed to AWMI for 25 years! Thinking about some of those interactions I've heard about after team members come back to work stating how impactful the AWMI programs have been, I think the mentoring opportunities top the list as they are priceless. Our teammates who are members have also shared how this membership has helped them meet their peers in the industry and allows them to network both personally and professionally.

AWMI is a prestigious organization and by encouraging greater involvement for women in the metals industry, we all benefit from the multiple perspectives and fresh approaches to solutions.



Public or Private: Public

NYSE: KWR

Sales Revenue: \$1.4b (2020)

QUAKER HOUGHTON

Locations: Headquartered in Conshohocken, Pennsylvania; 31 manufacturing locations

Products or services: Fluid solutions for the Metals, Metalworking and Specialty industries

Number of Employees: 4,200+

Number of Employees who are AWMI Members: 6

Employees Currently serving as AWMI Board Members: Amy Beard, Jennifer Simonetta

Quaker Houghton is the global leader in industrial process fluids. With a robust presence around the world, including operations in over 25 countries, our customers include thousands of the world's most advanced and specialized steel, aluminum, automotive, aerospace, offshore, can, mining, and metalworking companies. Our high-performing, innovative and

sustainable solutions are backed by best-in-class technology, deep process knowledge and customized services. With approximately 4,200 employees, including chemists, engineers and industry experts, we partner with our customers to improve their operations so they can run even more efficiently, even more effectively, whatever comes next. Forward Together.

RYERSON *Public or Private: Public*

RYERSON

NYSE: KWR

Sales Revenue: \$1.4b (2020)

Public or Private: NYSE: RYI

Sales Revenue: \$3.5 billion (2020)

Locations: Approximately 100 locations throughout North America and in China.

Products or Services:

With more than 175 years in the metal service center industry, Ryerson is equipped to provide customized metal solutions to customers throughout North America and beyond. Ryerson offers more than 70,000 products, including aluminum, steel, and stainless steel in all shapes and sizes. We also provide extensive processing and fabrication services, as well as supply chain solutions via our interconnected network of approximately 100 locations. All this in addition to 24/7 metal purchasing on ryerson.com means Ryerson customers can get metal whenever and wherever they need it.

Number of Employees: 3,900

Number of Employees who are AWMI Board Members:

Toni Bachtel – Alabama’s Secretary
Lyn Guthrie – Quad Cities’s Treasurer
Susan Perkowski – Mid-Atlantic’s Program Chair
Victoria Zanutto-Kautz – California Membership Chair

Comments:

Ryerson’s support of AWMI spans nearly 40 years, beginning with Betty Pearson, a Ryerson employee, who helped found AWMI and served as the first AWMI president. In November 2019, Ryerson received the AWMI Cornerstone Award.



SHAPIRO METALS

We’re not your typical metal recycling company.

What We Do

We create customized recycling programs for manufacturing partners across a broad range of industries, in addition to trading our materials with consumers across the globe.

Why We Do It

With a steadfast focus on transparency, sustainability, and service, we're transforming our industry for the better to help business leaders like you boost revenue and growth. And, by creating a culture where our employees have a voice, we allow new ideas and innovation to flourish.

It's with wholeheartedness that we foster personal and professional growth for our people.

Gratitude

Pride gets in the way of learning. Practicing gratitude and humility is what clears the way for growth. Displaying appreciation for others fuels passion and positive energy.

Innovation

Nothing great has ever resulted from playing it safe. As our president & CEO Bruce says, "Passionate persistence pays. Take risks and keep learning."

Respect

Every person in our organization has value and the potential to make their own unique contribution. At Shapiro Metals, everyone has a voice, and we listen. We treat others the way we would want to be treated.

Integrity

Integrity is living out our values every day—not just having them written on the wall. We do our best to foster an environment where the courage to be candid abounds. Honesty and accountability are not obstacles. They are gifts we give each other freely.

Shapiro Metals joined AWWMI as an AWWMI Silver Corporate Member in 2018 and currently has seventeen (17) colleagues who are members of AWWMI with three (3) colleagues serving on an AWWMI board:

Lisa Burrows, St. Louis Chapter, Secretary

Lisa Chapman, St. Louis Chapter, Treasurer

Sonya Tandy, St. Louis Chapter, Membership Chair



TARGET STEEL INC.

Valentino Simone started Target Steel in the late 1980s with only \$250 in his bank account. Today, Target Steel has three facilities in metro Detroit, employs 150 people and has more than 450 loyal customers. Brothers and co-founders Valentino and Michael Simone have more than 62 years of combined experience in the steel industry...

Management and staff also have some 190 years of combined experience in the industry. Our executive team is in-house and on-site, and is empowered to make on-the-spot decisions to meet customer needs.

Target Steel has been serving the Midwest for over 30 years. We are a full-service steel service center that delivers a variety of steel products to customers, from a single customized steel sheet, to multiple shipments of tons of steel coil. When you do business with Target Steel, you can always expect competitive rates, quick decisions, speedy deliveries, and personal,

courteous attention.

Target Steel is committed to providing a safe environment for all our employees, while meeting and/or exceeding our customer expectations for quality, delivery, and service. We will strive for continuous improvement of key metrics.

The Safety of our employees is our number one concern. We strive for ZERO recordable and ZERO lost time incidents. When an unfortunate incident occurs, we will fully investigate all details and implement corrective actions to prevent recurrence. We will track our performance to this objective and report compliance to all employees.

We will meet and/or exceed our Customer Specific Requirements for quality and delivery by maintaining certification to an appropriate QMS standard. When targets are not met; they will be analyzed, shared with coworkers, and appropriate actions will be documented and/or taken.

Target Steel is committed to comply with all laws and regulations as they pertain to effects on our Environment. In addition to compliance, Target Steel is committed to engage in continual improvement activities as selected by management and/or cross-functional-team members.

Environmental Management System (EMS) objectives will be established by a cross-functional-team and progress towards meeting these determined objectives will be communicated to all interested parties.

Target Steel Inc. joined AWWI as an AWWI Silver Corporate Member in 2011 and currently has three (3) colleagues who are members of AWWI.

BRONZE CORPORATE COMPANIES



Alliance Recycling Group is a leading recycler of metal, corrugated material, paper, plastic and wood...

ALLIANCE RECYCLING GROUP

With operations encompassing the buying, processing and selling of most types of recycled materials, our five locations throughout the upper Midwest offer an unmatched combination of service and commitment and ability to maximize price and profit for any recycling need.

From its home base in Minnesota, Alliance services both industrial and personal scrap needs and provides needed scrap to customers both nationally and internationally. Our service and commitment is built upon fifty years of local and family ownership, providing the strength of global connectivity with support on a local level.

Alliance Recycling Group is deeply committed to sustainability, the health of our workforce and local communities, our customers, and the environment.

Alliance Recycling Group joined AWWI as a Bronze Corporate Member in 2021 and currently has one (1) colleague who is a member of AWWI and she is currently serving on the Minnesota Chapter Board:

Libby Schmit, Minnesota Chapter, Vice President



Andes Coil Processors – a true toll processor, priding ourselves on earning trust from our customers with expert production personnel and excellent, experienced customer service teams...

ANDES COIL PROCESSORS

We do not buy or sell steel. Andes Coil Processors began its toll operations in 2010 under the ownership of Howard Pena in Lewisville, Texas. Two years later, Frank Eberwein and Bill Wilson partnered with Howard and opened operations in Gary, Indiana in 2012. Under their leadership they have brought many years of production and business experience, paving the way for the now 100 plus employees throughout the company.

Their humble mentoring and leadership have made the growth of the company easy to achieve. Each location has prospered year over year since inception.

With 5 production facilities; containing 10 slitting lines, Andes serves a vast majority of the industry; including service centers, OEM's, Brokers and Traders and producing steel mills. Our machine capabilities encompass a wide range of product and gauges with precision accuracy, producing high quality results. We also provide Cut to Length services at both our Gary and Lewisville facilities as well as Embossing services at our Gary location. All locations offer temperature-controlled warehousing within the company's combined 500,000 combined sq. ft.

Companywide, we have 15 trucks covering the greater Chicagoland area and a 350-mile radius from our Dallas facility to further assist in servicing our customers' ever-challenging transportation needs. Andes also offers rail service at both the Gary and Texas locations.

Currently, Andes has three active members of AWWMI, which has provided a superb gateway for networking within the industry. Bill Wilson, Chief Executive Officer, is a 5-year member of the Chicago Chapter. Kim Weisner, Office Manager at the Gary, IN location is a 15-year member of AWWMI, serving many positions on the Chicago Chapter Board and currently the active Midwest Regional Director. Lori Melvin, Vice President & General Manager at the Gary, IN location is a 7-year member of AWWMI and has served as the Chicago Chapter Programs Co-Chair and Secretary and currently serves as the Midwest Regional Treasurer. Andes has most recently become a Bronze Corporate Member of AWWMI.



20th
ANNIVERSARY

B.L. DUKE

Since 2000, BL Duke has been revolutionizing the recycling industry. With four locations, transparency through our [customer portal](#), and [expanded logistics](#), our experienced and forward-thinking team is ready to take your recycling program to the next level.

We'll work hard to earn your business and even harder to keep it.

A leader in [ferrous and non-ferrous scrap metal recycling](#), BL Duke, is a mill direct supplier capable of marketing materials to premium regions via barge, rail, and truck. We partner with a wide range of companies across the metals industry. Our customers can count on customized programs that fit their needs, the highest prices, transparency, and efficiencies along the way. Still have a question? Follow the link to [commonly asked FAQs](#).

Who We Partner With



Our experienced team is customer focused, award-winning and result driven. BL Duke has been an AWMI Corporate Member since 2013 and we currently have six (6) colleagues who are members of AWMI. The AWMI Chicago Chapter can count on our team for support and to volunteer at local events. We've held multiple positions within the Chicago Chapter including Shannon Collins' role as the former AWMI President. BL Duke also earned the Chicago's Chapter of AWMI Company of the Year in 2013.



ClarkDietrich offers a comprehensive lineup of products and services for both cold-formed steel framing and drywall/plastering finishing systems. We manufacture innovative products for interior and exterior framing, interior and exterior finishing, floor and roof framing, as well as clips, connectors, metal lath, welded wire, barrier mesh and accessories.

As the demands for higher performance in all aspects of today's buildings rise, we partner with teams of architects, engineers, building developers and owners, contractors, and more on projects of all sizes, scope, and complexity.

Far beyond products, our collaborations increasingly involve efforts and expertise that support smarter installation and design, including resources for BIM and ClarkDietrich Engineering Services LLC.

Formed in 2011 through the combination of two established market leaders—ClarkWestern Building Systems and Dietrich Metal Framing—ClarkDietrich is in an unprecedented position to help you bring change to the built environment.

ClarkDietrich has been an AWMI Bronze Corporate Member since 2015 and currently has two (2) colleagues who are members of AWMI.



In 1964, our company founder, Bud Jaske had the desire to own a big truck. His wife, Pauline, a conservative registered nurse, with a love for security agreed to this venture as long as he didn't quit his job as a policeman. She also agreed to learn to drive. For two years they both worked two jobs. The following year they bought their second truck, hired their first employee, and Bud resigned from the police department.

In 1967, Bud, Pauline, and three other men formed Fairway Transit Inc. Each man drove his own truck while Pauline did the dispatching and bookkeeping.

In 1971, Bud & Pauline bought out the other owners and Fairway Transit became a privately held, family operation. During the early seventies, Fairway's primary operation was in local and state transportation of aggregates to road construction and ready mix plants during the construction season and road salt during winter months. Located in Wisconsin, we found the dependency on weather conditions limiting. When the opportunity to serve a local recycler presented itself, we seized it. The metals industry affords us year round work servicing many foundries and metal recycling firms throughout the country.

Over the years, Fairway has expanded operations to include authority to operate in all 48 contiguous states, Ontario, and Quebec, concentrating on the Midwest. Currently 60 percent of Fairway freight is servicing the recycling metals industry. The fleet has expanded to 46 trucks, including 8 luggers and a roll-off, 55 dump trailers plus 15 owner-operators. Being a company that is Customer Service oriented we provide 5 flatbed trailers, 5 van trailers, 2 belt trailers, 4 gondola trailers and 4 walking floor trailers to meet specific customer needs.

Our company owes its success to professional service-oriented employees and the development of a customer base viewed as a partnership.

Fairway Transit has been an AWWMI Bronze Corporate Member since 2008 and currently has six (6) colleagues who are members of AWWMI and with one (1) serving on an AWWMI board:

Susan Jaske, Wisconsin Chapter, Treasurer



FERROUS METAL PROCESSING

Ferrous Metal Processing (FMP) is the Midwest's leader in the toll processing of flat rolled steel. Our fully equipped Cleveland facility provides world-class hot rolled processing and cold rolled conversion services including: Pickling, Slitting, UM Leveling, Cold Rolling, Annealing, and Temper Rolling.

Processing

FMP offers you the ability to have all of your processing, warehousing and shipping done in one place. We will pick up and store your steel, process it when you want it, the way you want it, and then deliver it on time using our dedicated truck fleet or rail service. You'll get quality that will satisfy the most stringent demands while eliminating extra shipping costs, reducing paperwork and cutting delivery time to your customers. He who wastes least profits most.

With a full met lab and our own trucking company FMP provides exceptional support, service and value. We are truly a one-stop location for all your toll processing needs. Ferrous Metal Processing has proudly been recognized as a Finalist for Toll Processor of the Year in the AMM Awards for Steel Excellence 2021. Let us help you increase the efficiency of your supply chain.

Markets

FMP supports manufacturing supply chains in the automotive/transportation, energy, appliance, construction, agriculture, mining and general fabrication sectors. We provide customers with access to a broad range of processing services, all from a single point of

contact, with single invoice convenience. Operating under a unique, 100% toll-processing business model makes FMP a “neutral” party in the markets we serve, eliminating competitive barriers.

The capabilities of FMP give you exceptional flexibility in how you source and purchase your substrate. And we give you a “no equipment-investment, no-risk” option for responding nimbly to customer demands and testing market viability.

Ferrous Metal Processing Co., A Ferragon Company, has been an AWMI Bronze Corporate Member since 2011 and currently has six (6) colleagues who are members of AWMI.



FERROUS PROCESSING & TRADING CO.

The company history of Ferrous Processing & Trading (FPT) is long and rich starting in 1904 to the present day. Our history establishes our company as North America’s premier processors, sellers and recyclers of scrap metals.

FPT is one of North America’s premier processors, sellers, and recyclers of scrap metals of all kinds. They are supported by the unique skills and experience of the management, commercial, and operations teams. Their ownership assures both financial strength and a deep commitment to the industry and their customers. FPT’s reputation is built on the core values of integrity, expertise, responsiveness, and creativity in the scrap metal recycling industry.

FPT is a key supplier to the metals industry of North America. They are also a major scrap metals management company for the U.S. auto industry. From every stage of the metal recycling process from the assembly line to the used parts pile then through the scrap processing yard and into the furnace, FPT has the right answers for handling and marketing metal.

FPT has twenty-four (24) locations throughout Michigan, Ohio, Tennessee, Florida and Ontario Canada. Visit our website for additional information: <https://www.fptscrap.com>

Joanie Streicher, FPT Chief Financial Officer, joined AWMI as a member in 2015. As CFO, Joanie reviews and reports financial statements for all operating entities within our family of companies. She oversees all the FPT accounting departments including all locations within the United States and Canada. She is on the executive board and works with the executive group on strategic growth. Joanie joined Zalev Brothers, a FPT affiliate, in 1986 as part of the finance and accounting staff. She has over 35 years of experience in the scrap recycling industry and she is a member of the Certified General Accountants Association of Ontario and Canada.

Ferrous Processing & Trading Co. has been an AWMI Bronze Corporate Member since 2016 and currently has ten (10) colleagues who are members of AWMI with one (1) colleague on an AWMI board:

Tish Hinson, Tennessee Chapter, Treasurer



Flat Rock Metal is a family owned and operated business that leads the industry in critical surface steel processing and preparation.

FLAT ROCK METAL

We have surpassed a quarter century of specializing in critical surface processing and preparation. We've built a strong reputation servicing the automotive and steel industries, offering superior service and quality our customers have come to count on.

At Flat Rock Metal, we are toll-processors only, we don't sell steel. We're proud of the companies we serve, and we're not interested in competing with them. We are committed to raising industry standards in the area of critical surface material processing. We are dedicated to delivering just-in-time when our customer's requirements call for it.

Flat Rock Metal prides itself on customer relationships. We work together with our customers on each job to ensure complete satisfaction. Because our only business is processing we are able to concentrate our efforts and our investment capital on being the premier processor in the industry. Our equipment is well maintained and regularly upgraded to utilize the most current technology. Our professional engineers and machinists receive extensive training and remain well informed of new techniques and industry trends. The most modern equipment, high quality service, and a strong partnership with our customers provide the foundation of our success.

The Flat Rock, Michigan location houses our corporate offices as well as flat polishing and coating operations. Further, the facility houses a high production, unique 72" Cut-to-Length Multi-Blanking line. In late 2004 we installed a 72", 400 ton Press Blanking line with oscillating cut and configured blank capabilities that now allows us to provide full service blanking to the automotive market.

Flat Rock Metal, Inc. has been an AWWMI Bronze Corporate Member since 2016 and currently has three (3) colleagues who are members of AWWMI.



Our commitment to quality, integrity and craftsmanship has established our company as a leading supplier and national source of long, intricate, and close-tolerance fabrications.

G.E. MATHIS COMPANY

Located in Chicago, Illinois, our state-of-the-art, 135,000 square foot facility is outfitted to provide precision laser processing, CNC plasma cutting, press brake forming, CNC punching, and welding services. Our wide variety of capabilities, combined with decades of experience and our "whatever it takes" attitude, have earned us a reputation as a premier job shop and contract manufacturer.

This allows us to successfully deliver precision components and fabrications that meet our customers' exact needs and specifications.

A Tradition of Quality and Service Since 1905

Since 1905, we have maintained the same core values in order to provide the best quality of products and services to our customers.

Quality, integrity, and craftsmanship were George E. Mathis' core values in 1905, when G.E. Mathis Company was only a one-man shop. Four generations later, our company has become a global source for custom, close-tolerance fabrications — and we still possess those same values.

Our core values steer our vision: *To lead our industry and pursue growth opportunities for the company, our employees, customers, and manufacturing partners.*

And anchor our mission: *G.E. Mathis Company is driven to deliver value-added products and services that contribute to our customers' success.*

Simply put, our dedication to our customers, employees, and suppliers — in addition to our commitment to exceptional product quality and service — is why G.E. Mathis Company is the leading source for precision metal fabrications for a variety of industries.

Today, more than a century of business has allowed us to serve nearly every industry and market, including: Agricultural, Architectural, Chemical, Construction, Defense, Energy, Marine, Mining, Truck body, Contract manufacturing, High-quality components, and many more.

G.E. Mathis Company joined AWMI as an AWMI Bronze Corporate Member in 2021 and currently has three (3) colleagues who are members of AWMI.



IME has the reputation of serving all customers with efficiency and superior service.

INDUSTRIAL METAL ENTERPRISE, INC.

Industrial Metal Enterprise (IME) has been processing and recycling scrap metal for over 30 years. Headquartered just six miles from downtown Chicago, IME was originally focused Midwest recycling. Today, IME has expanded and diversified to serve customers nationwide. IME buys and processes scrap metal from industrial and manufacturing companies, recycling centers, and independent scrap dealers. Our team of recyclers, metallurgists, and metal market analysts built facilities and processes to efficiently and safely recycle ferrous, non-ferrous, alloy, and precious metals. Our expert recycling team is proud to save scrap metal from landfills and be part of the environmental effort to lessen our carbon footprint.

Founded in 1987, IME has a longstanding reputation for providing our customers with an expansive range of scrap management services. More businesses and consumers rely on IME for our industrial recycling practices and expertise. We work closely with sustainability platforms, environmental standards, and efficiency programs to provide the most effective recycling services to our customers. IME provides recycling and processing solutions that are built on integrity and efficacy. We believe that integrity is built upon respect and by serving our community, environment, partners, and clients with honesty, dedication, and hard work. We strive to achieve solid, long-term relationships by offering creative scrap management programs and competitive pricing that ensures top value for their scrap metal.

Everyday our team of metal market analysts determine competitive scrap pricing using commodity markets including the American Metal Market (AMM), London Metal Exchange (LME), and COMEX. In addition to competitive pricing, our reputation for serving all customers with superior service stems from our sales team's dedication to creating flexible pick-up

arrangements, prompt payment terms, and scrap handling to meet each customer's unique recycling needs.

Dedication to the Environment

Environmental responsibility and sustainability are the pillars of our company philosophy. IME continuously works towards improving and implementing the best environmental practices through use of scrap storage pads, storm water management, emission control, and radiation monitoring in and out of our facilities. We adhere to ISO 9001 & 14001 standards which specify the implementation of quality management systems as well as environmental management systems. Maintaining ISO standards enable us to develop and implement policies that apply environmental consciousness to all aspects of metal recycling. This requires a never-ending pursuit of environmental excellence by our employees and management team.

Industrial Metal Enterprises joined AWWMI as an AWWMI Bronze Corporate Member in 2021 and currently has one (1) colleague who is a member of AWWMI.



Since 1993, InfoSight has been the leader in durable marking for lifetime traceability for primarily metal products. Located on a beautiful 25 acre wooded campus in Chillicothe, OH, InfoSight is 100% employee owned...

INFOSIGHT

There are approximately 60 employees at the Chillicothe location with technical sales offices throughout the United States, and a network of more than 40 independent representatives and distributors around the world.

InfoSight is dedicated to bringing innovative identification and traceability solutions to every application. Our three divisions include Printers & Tags, Automation & Engineering, and ViaLabel. ViaLabel serves primarily the life sciences and medical industries, while our other divisions serve a wide variety of industrial applications. No matter the industry or environment, we have a metal tag that will survive it, with the message intact. The tags are printed on our Labelase® Printers, which are tough enough for the shop floor, but equally suitable for office settings. When the application requires a bit more than manually attaching a tag, the automation and engineering group designs and builds automated marking systems that apply tags, stamp or stencil messages, or laser mark directly on products. We are frequently integrating robots in these automated systems.

InfoSight is proud to be a Bronze member of AWWMI since 2008, with 15 employees who are individual members. Joan Manchester is the Newsletter/Publicity Chair for the Columbus Chapter, while Becky Dolan currently serves as the International Membership Chair.

Visit InfoSight at www.infosight.com, or follow us on [Linked In](#), [Twitter](#), or [Facebook](#).



KREHER STEEL COMPANY, LLC

Kreher Steel has been in business since 1978. In the decades since, we've supplied a broad array of industries with carbon steel, alloy steel, and stainless steel bars, steel tubing and steel wire along with an expansive range of finishing and processing services, from saw cutting and chamfering to cold-heading, annealing, pickle lines and more.

Kreher Steel is a leading Metals Service Center, supplying hot-rolled and cold-drawn steel bars, as well as steel tubing, steel wire and an expansive range of finishing and wire processing services; we are well recognized in the cold heading industry. We supply manufacturing industries across the U.S., supported by our nationwide network of offices, facilities and warehouses.

At Kreher, our experience becomes your competitive advantage. Our long-standing relationships with top domestic and North American steel mills, combined with our vast knowledge of industry standards, mill strengths and weaknesses, and processing techniques, give us the ability to procure and deliver product quickly and efficiently.

We believe in a hands-on approach to doing business. Our wire processing management group along with our technical and sales teams offer over 190 combined years of experience. Our Vendor Managed Inventory programs and Just-In-Time delivery services are custom-designed to keep your costs down, solve problems and further your success.

Kreher Steel Company, LLC. joined AWWMI as an AWWMI Bronze Corporate Member in 2018 and currently has six (6) colleagues who are members of AWWMI.



Lapham-Hickey Steel is a strong partner that you can rely on. We are a family owned, financially secure company with a storied history dating back to 1926. Lapham-Hickey business is built on the strength from nurturing long-standing relationships with our customers. Those relationships have afforded us the opportunity to service customers for over 90 years in the steel business.

LAPHAM-HICKEY STEEL

Lapham-Hickey can offer an extremely diverse product line and specializes in a wide variety of value-added processing services. Lapham-Hickey has a distribution network of ten processing facilities, allowing us to provide flexible solutions and unparalleled service to customers. At Lapham-Hickey Steel Corporation our main goal is total customer satisfaction, and to that end we are continually improving our products, services and quality management procedures.

The Lapham-Hickey Steel heritage dates back to 1926 when four partners; Frank Hickey, Edward and Burnham Lapham (brothers) and George Clifford, purchased the Chicago mill depot of the Fitzsimmons Cold Drawn Bar Company of Youngstown, Ohio.

The four partners each brought their own knowledge and expertise: Frank Hickey brought his experience working at the Wisconsin Steel Division of International Harvester with a background in bar products.

The Lapham brothers; employed by the Edgar T. Ward Company in Chicago, brought a real understanding of the flat rolled business. The final piece of the puzzle was George Clifford, who provided additional investment capital needed to acquire the Fitzsimmons Bar Chicago depot. It didn't take long for the four partners to see the opportunities in diversifying from just distribution of steel into the processing of the steel.

·Founded in 1926

- Experience in almost every economic and steel market cycle
- Continued growth to our geographic region
- Continued growth in products and services offered to our customers
- Ranked as one of the top 30 Service Centers in the USA
- Family owned, now fourth generation

Lapham-Hickey Steel joined AWWI as an AWWI Bronze Corporate Member in 2014 and currently has ten (10) colleagues who are members of AWWI with one (1) colleague being on an AWWI board:

Nicole McChristian, St. Louis Chapter, President



MARUBENI-ITOCHU STEEL AMERICA INC.

On October 1, 2001, MISA was formed from the merger of the Iron and Steel Divisions of Marubeni America Corporation and the Metals Division of ITOCHU International Inc.

MISA is a wholly owned subsidiary of Marubeni-Itochu Steel Inc. (MISI), which was also born on October 1, 2001 by the merger of the Steel Divisions of Marubeni Corporation and ITOCHU Corporation in Japan.

The merger of the steel divisions of the two major Japanese General Trading firms was the first of its kind.

MISA benefits from its parent company's strength in information technologies, distribution, finance, human resources and other fields to meet the ever-expanding needs of our customers.

MISA is a metal solutions provider not only to companies worldwide, but also right next door. We offer value-added steel and aluminum solutions to customers in the automotive, construction, appliance, food, medical, and aerospace industries, just to name a few.

Whether you're a manufacturer looking for Supply Chain Management services, an industrial equipment manufacturer requiring quality Metal Processing, or a builder in the construction market needing Residential & Commercial Building Materials, MISA provides innovative solutions for all your needs.

At the core of our Philosophy is a commitment to being the best and most innovative metal supply chain supplier, all the while respecting our local and global Environment. We ensure superior quality at every stage of the metal supply chain and metal processing services that we provide. It is Who We Are and part of the way we do business.

Visit our website for additional information: www.misa.com

Marubeni-Itochu Steel America Inc. (MISA) joined AWWI as an AWWI Bronze Corporate Member in 2021 and currently has three (3) colleagues who are members of AWWI.



Public or Private: Private

MIDREX TECHNOLOGIES, INC.

Location(s):

- Charlotte, NC
- London, United Kingdom
- Gurgaon, India
- Shanghai, China
- Dubai, UAE

Established: 1974

Company Profile:

For 50 years, Midrex has been the world technology leader for direct reduction technologies and continues to provide innovative technologies and improvements for today's global steel industry. Midrex continues to lead the industry by offering the best direct reduction technology solutions to meet steelmakers' needs.

Built on an elegant and simple process, MIDREX® is designed to meet current steelmaker needs while being flexible to adapt to tomorrow's markets. Plants using the MIDREX® Process are the world's largest, most flexible, and longest running direct reduction plants. Of the 67 MIDREX® Plants built and started-up since 1969, only 3 have ever been dismantled and taken completely out of service. In fact, 33 MIDREX® Plants have been operating more than 20 years and some are in their fourth decade of operation.

Technology innovation is fundamental to Midrex and is the cornerstone of the technology's success. The MIDREX® Process can utilize either natural gas or coal with MXCOL® to produce quality DRI, HBI and HDRI. It is the only DRI process that provides the ability to simultaneously produce any combination of product types with instantaneous adjustment of discharge rates. It can use the widest range of oxide pellets and lump and has three hot transport solutions for a variety of site layouts, all of which minimize fines generation.

The company's headquarters and research and technology development center are located in Charlotte, NC, USA. Midrex Technologies also has offices in the United Kingdom, China, India, United Arab Emirates, and Russia.

Number of Employees: 150 located around the world.

Number of Employees who are AWMI / Board Members:

- Meredith Biggers (Carolinas)
 - Vita Dean (Carolinas)
 - Traci Grier (Carolinas / Treasurer)
 - Marlene Rivinus (Carolinas)
 - Gabrielle Ullrich (Carolinas/ Vice President)
-



The year was 1925 and after 13 years of innovation and refinement, Carl Naylor was ready to form his own company. He had long been interested in the manufacture of pipe, having built his first machine to make straight lockseam pipe in 1912, while working in the sheet metal shop of Robertson Brothers Manufacturing Company.

NAYLOR PIPE COMPANY

By 1919, he had perfected the first machine ever to produce a lockseam spiral pipe. A pipe literally wound on a lathe-turned mandrel, with the edges interlocked into a rigid four-ply seam, a pipe with an accurate diameter—as round as the arbor on which it was turned. So it was on March 13, 1925 when Mr. Naylor formed Naylor Pipe Company. Starting in a small lockseam pipe fabricating shop in a corner building at 92nd and Avalon on Chicago's South Side, Mr. Naylor and a handful of employees began to produce a unique and distinctive pipe. Two years later, in 1927, the young company introduced the first welded spiral pipe, having developed a process to weld the lockseam spiral automatically during production. The results of this innovation completely revolutionized the pipe making field. There was now a lightweight pipe that could be used as a pressure vehicle.

As a result, Naylor's Lockseam Spiralweld Pipe was used extensively during the 1930's and 1940's throughout the then rapidly expanding oil fields for gas gathering lines and for surface casing. It helped the Allies during World War II, by supplying fuel oil and gasoline to our advancing troops in North Africa, Europe, and the Pacific.

Those early years also saw the company continue to add services and products to the line, manufacturing pipe in increasingly heavier gauges, and providing new products such as, the exclusive, patented Wedglock Coupling. By the mid 1940's, Naylor established a complete fitting and pipe fabricating department to serve other customer requirements.

As the product line continued to expand, so too did the opportunities. During the 1950's and 1960's, Naylor Pipe found widespread use in such new markets as construction and mining, by proving to be an ideal answer to such applications as air and water supply, product lines and hydraulicking. Although years of success continued to prove the tremendous value and popularity of Naylor's Spiralweld Pipe, it was not without its limitations. So, by 1970, Naylor introduced Spiral Buttweld Pipe. This versatile pipe was able to be produced in much heavier gauges and larger sizes to meet the piping needs of the 1980's and 1990's. In fact, today it is available in wall thicknesses as heavy as 1/2" and in diameters as large as 8 feet.

While other pipe manufacturers have come and gone, Naylor continues to grow and prosper, concentrating on what it does best...the manufacture of spiralweld pipe. Much credit goes to the three presidents who guided the Company through such troubled times as the Great depression, three wars, and numerous recessions: Carl Naylor from 1925 to 1950; Newt Turney from 1950 to 1971; Bill Skeates from 1971 to 1999 and John Czulno from 1999 to present.

But even more important, are all the men and women who have served the company down through the years. To them and to our many customers we pay tribute, fully aware of our past accomplishments and ready to achieve even more in the future.

Naylor Pipe joined AWWMI as an AWWMI Bronze Corporate Member in 2007 and currently has nine (9) colleagues who are members of AWWMI.



North Shore Steel is a steel service center with a strategic differentiation of industry-leading speed and customer service. Our Core Values are: Be Safe Always, Do the Right Thing, Provide Great Service, Take the Initiative and Maximize Your Potential.

NORTH SHORE STEEL

We fulfill these values by:

- Ensuring all requirements and expectations are met;
 - Promoting a company-wide culture of awareness and commitment to ensuring customer satisfaction; and
 - Emphasizing the continual improvement of our services and processes to provide the highest quality product and the best customer experience possible.
 - These outcomes are achieved through strategic initiatives, with a focus on growth strategies, service, corporate culture, and safety.
 - Success of our initiatives results from effective communication, robust training, proven procedures, appropriate tools, and a quality culture that fosters continual improvement.
- North Shore Steel's Management ensures this policy is communicated to and understood by all employees.

We have over 230 teammates working hard to run our business at the highest level. Our team includes highly motivated and enthusiastic professionals that are excited to perform at the highest level and have fun while doing it. We go out of our way to recognize and appreciate our long-service teammates for their dedication and loyal service. Collectively, our workforce solves problems for our customers and provides them with highest level of service and product quality, along with innovative solutions. As a company, we support and develop our workforce so they can achieve their professional and personal goals. And finally, our employees strive to make a positive impact on our community through volunteer work and other charitable efforts. Great people make the difference.

North Shore Steel joined AWWMI as an AWWMI Bronze Corporate Member in 2017 and currently has one (1) colleague who is a member of AWWMI and serves on an AWWMI board:

Elizabeth Auderer, Texas Chapter, Programs Co-Chair



NORTHWEST SHIPPERS

Northwest Shippers is a private company established on January 1, 1990, and incorporated as a Sub-S corporation in February of 1992. We are located in Puyallup, WA. We provide long-haul full load and LTL services for high end metal and machinery companies. We have six (6) employees, two (2) who are members of AWWMI. We have been a corporate sponsor since 2008. The president Phil Dalrymple has been a member of AWWMI since 1996. Northwest Shippers has benefited immensely as a result of our association with AWWMI. Thanks for all you do for the advancement of women in the metals industry.



PGT Trucking Inc. Celebrates 40th Year in Business

PGT Trucking, Inc., www.pgtrucking.com, a leader in the transportation industry, has reached the extraordinary milestone of providing 40 years of quality shipping solutions to businesses across the country.

Patrick A. Gallagher founded PGT Trucking in 1981 on the principles of superior flatbed transportation services and personal relationships in the metals and building construction markets...

PGT TRUCKING, INC.

Originally based in Industry, PA, (Beaver County) the company started with one tractor and two employees.

“From day one, PGT has focused on smart and strategic growth,” said Pat Gallagher, Founder and CEO. “By networking with our customers and vendors, we quickly expanded to over 30 terminal locations across the United States.”

Over the last 40 years, PGT has grown into a state-of-the art flatbed transportation company, servicing the steel, building materials, machinery, oil & gas, raw materials, aluminum, and automotive industries in the U.S., Canada and Mexico, celebrating numerous milestones along the way:

- 1981: In addition to starting the company, Pat Gallagher establishes a relationship with Jack Hill at O.S. Hill & Co., Inc. International in East Liverpool, OH. Throughout this 40 year relationship, PGT has purchased thousands of trucks from Hill International.
- 1987: PGT opens Warehouse Distribution of Pittsburgh in Ambridge, PA, a full-service warehousing complex, designed to accommodate the steel and industrial goods industries.
- 1990: PGT moves headquarters from Industry, PA to Monaca, PA, developing a full campus setting for drivers and employees.
- 1991: Pittsburgh Logistics Systems, a third-party provider for international freight transportation, logistics, and technology services was formed, branching off into its own entity in 1993.
- 1995: PGT's Laredo Terminal is established, opening the gateway to Mexico and expansion of transportation offerings.
- 2000: Southern Pines Trucking, a division of PGT, is founded to focus on cryogenic tanker moves for industrial and medical grade gases, and hazardous materials, later expanding transportation offerings to oversize/overweight specialized commodities.
- 2006: PGT acquires Midwest Logistics in Champaign, IL, developing a van, refrigerated and Conestoga division.
- 2013: PGT acquires Liedtka Logistics in Trenton, NJ, becoming a dominant flatbed carrier in the Northeast.
- 2014: Expanding its footprint westward, PGT acquires Kelworth Trucking in Poteau, OK.
- 2016: PGT moves its headquarters to Hopewell Industrial Park in Aliquippa, PA, later acquiring property from Perfetti Trucking in 2017, and opening a new Driver Training Facility and Terminal in Blairsville, PA.
- 2020: PGT Services LLC breaks off as its own brokerage and logistics entity.
- 2021: Growing in the southwest, PGT opens a new terminal in Phoenix, AZ.

Today, PGT employs more than 1,030 drivers, mechanics, agents and support staff, and operates in excess of 1,000 power units and over 1,500 trailers nationwide.

“Part of our success has been PGT’s ability to adapt and prosper in this ever-changing transportation industry,” added Gregg Troian, President, who joined PGT in 1986. “In the last four decades, this sector has seen major changes to its regulations, economical highs and lows, and more recently, the addition of technology. And while many other trucking companies were not able to profit and grow, PGT has stood strong, rooted in our fundamental cornerstones of personal customer relationships, employee development, safety and profitability.”



“I am so blessed to have such a great group of drivers and employees working here at PGT, many of whom started with the company in the 1980s and are still with us today,” said Gallagher. “In an industry that struggles with high turnover rates, I feel that this is a true testament of our principles and our mission. We are in the people business, not the trucking business. It is the drivers, the leadership, the support staff and the maintenance teams who have all contributed to the success of this organization over the last 40 years.”



SteelSpider has been a Corporate Member of AWWMI since December 2010.

Steel Spider is designed so that buyers and suppliers receive the necessary contact information so they can deal directly with each other. Steel Spider respects the relationship between buyers and suppliers and the confidentiality of their transactions...

We display the supplier's contact information with his offering or inventory listing so the buyer can contact the supplier directly. A buyer's contact information is displayed with his Inquiry so the supplier can contact him directly. Buyers and suppliers each determine whether and on what terms they should deal with each other. All negotiations and transactions between the buyer and the supplier occur off-site and without Steel Spider's participation.

SteelSpider combines the lists of available excess and secondary inventory of multiple steel suppliers into a searchable steel inventory. Steel buyers can search for the steel they need. Each supplier's contact information is included with his steel Offering. A buyer can contact and negotiate with the supplier directly. Buyers can receive alerts by email when steel Offerings are added to the multi-supplier steel inventory. The buyer only receives alerts for the types of steel that the buyer is interested in seeing. Buyers can also prepare Inquiries that are emailed to suppliers. Suppliers receive Inquiries only for the types of steel they are interested in. The buyer's contact information is included in the Inquiry so the supplier can respond directly to the buyer. Contact us at info@steelspider.com ; www.steelspider.com

THUNDER STRUCK TRANSPORTATION

THUNDER STRUCK TRANSPORTATION

Trust Your Reputation to "The Professional Steel Haulers"

Thunder Struck has very low turnover. How do we remain so far below the National Average? We treat our people with respect, pay them well, and provide them with well-maintained equipment to drive. We are proud to call ourselves Professional Steel Haulers.

Thunder Struck Transportation, 8699 S Dixie Hwy, Unit 4, Rudolph, Ohio 43462, United States

Thunder Struck Transportation joined AWMI as an AWMI Bronze Corporate Member in 2019.



UNITED SCRAP METAL

We are proud to be a woman-owned business.

United Scrap Metal will help you fulfill your supplier diversity requirements. Both prime and subcontractors can leverage our status as a certified Women's Business Enterprise (WBE) to achieve your target procurement levels.

We are proud to be a multicultural organization with a diverse workforce, and remain focused on continuously enhancing our internal programs and policies to ensure the entire footprint of our organization mirrors the demographics of growing customer and supplier segments.

100 percent of United Scrap Metal's purchase of recycled materials is applicable towards your diversity total spend goal.

We are invested in our communities with our hearts and our hands.

We operate with a commitment to integrity and a dedication to making a positive impact in the lives of others – it is part of our company's DNA. We focus on building authentic partnerships within our communities and are proud to support a variety of non-profit organizations.

Our longstanding relationship with Ronald McDonald House Charities across our footprint exemplifies our commitment to our communities. Together, through our recycling and fundraising initiatives, we have raised millions of dollars to provide a 'home away from home' for families of hospitalized children.

United Scrap Metal, Inc. joined AWMI as an AWMI Bronze Corporate Member in 2007 and has six (6) colleagues who are members of AWMI.



VIKING MATERIALS

Allen Applegate founded Viking Materials in his Minneapolis home in 1972 and developed it into a major league metals supplier to the Upper Midwest. Applegate learned early on that service and solving customers problems were the keys to success.

As evidenced by our success in the aluminum and stainless markets, this entrepreneurial company continues to evolve with our customers' needs.

Viking Materials Mile Markers

- 1972 – Founded by Allen Applegate
- 1975 – Opened Chicago sales office
- 1979 – Acquired Caine Steel, Minneapolis
- 1982 – Purchased Minneapolis (New Hope) warehouse and merged Caine Steel into Viking Materials
- 1985 – Opened Chicago facility at Schiller Park
- 1990 – Moved to current facility in Minneapolis
- 1991 – Moved Chicago operations to new, larger quarters in Franklin Park
- 1999 – Expanded Minneapolis facility and added Red Bud Blanking Line with in-line embossing capabilities
- 2001 – Acquired by Reliance Steel & Aluminum Co.
- 2002 – Added processing of stainless steel and aluminum
- 2011–Installed 5/16" 72" Redbud leveling line
- 2012 – Doubled cut to length capacity in Franklin Park, with the addition of a 60" Herr-Voss leveling line
- 2016–Added ¼" 72" Braner slitting line with corrective leveling
 - Franklin Park moves into new 90,000 sq ft facility

Our experience is your solution.

Since 1973, Viking Materials has supplied the flat-rolled carbon, stainless, and aluminum markets premium quality product at affordable prices. We understand the demands specific to your business and are committed to providing you with expert solutions. Our team delivers more than just quality metal products - we deliver on spec, on time, on budget.

Viking Materials joined AWWMI as an AWWMI Bronze Corporate Member in 2016 and has three (3) colleagues who are members of AWWMI with two (2) colleagues serving on an AWWMI board:

Kyella Copeland, Minnesota Chapter, Secretary / Marketing Co-Chair

Meagan Miller, Minnesota Chapter, Membership Chair



West Walker Steel has grown dramatically since its founding in 1985. A broadly diversified customer base is critical to the long term success of any organization. As of mid-2020, we expanded into the prime steel business after dominating the secondary industry for over 30 years. We actively seek out end users that can use us as a mill direct resource...

WEST WALKER STEEL

WWS can accommodate any prime steel needs in addition to secondary and ensure high quality American made steel. The Automotive, Metal Building, Agricultural, Truck Trailer and Service Center industries are just some of the steel market sectors that we serve. A nationwide logistics, processing and transportation network enable WWS to serve customers in all areas of the Country.

Our extensive inventory is comprised of mill prime material, excess prime, slab rollings, secondary and mill field claim which is a competitive strength of WWS. Products and grades range across the spectrum from Hot Rolled Black to Hot Dip Galvanize in both Low Carbon

and HSLA varieties. Gauges are from .015" - .750".

Our Sales Team is comprised of experienced steel industry veterans (250 + years combined) who will respond quickly to all questions or inquiries.

We pride ourselves on "Doing the Right Thing" and look forward to working with you to fill your steel requirements.

West Walker Steel joined AWWMI as an AWWMI Bronze Corporate Member in 2017.



WISCONSIN STEEL AND TUBE

Since 1952, Wisconsin Steel and Tube has served as an extension of our partners. Whether it is through our customized contract programs, kitting and stocking initiatives, or our value-added services, our focus has always been on our customers. At Wisconsin Steel and Tube, we strive to provide white-glove service to our customers every day and we realize that we would be nowhere without these valuable relationships.

As we focus on the next 70 years, our business will continue to be shaped through continuous investment in the latest technology to provide the best in value-added service, but our commitment to our customers will never waver.

Our Strength Is Our Service

Wisconsin Steel and Tube Corporation is an ISO 9001:2015 certified metal service center that fabricates, cuts, and machines ferrous and non-ferrous bar, tube and pipe products and offers additional value-added services. We are known for delivering the highest quality, being passionate about customer service, and maintaining a loyal customer base for almost 70 years.

Our History

Established in 1952, we are a privately-held corporation with more than 70 employees committed to providing innovative solutions with an unyielding focus on customer service. Although we may be small, we use our size to our advantage by offering flexibility and responsiveness for our customers, many of which have been with us for decades.

Our centralized 116,000-square-foot location in Milwaukee, Wisconsin allows us to provide reliable, on-time delivery with our dedicated fleet of trucks. We operate on a three-shift production schedule that makes fast turnaround times possible, even for complex precision work.

Because our employees are like family, we place a high priority on worker safety, conformance to strict quality control practices, and running an extremely efficient and productive operation.

We are dedicated to exceeding expectations today, tomorrow, and for decades to come.

Wisconsin Steel & Tube Corporation joined AWWMI as an AWWMI Bronze Corporate Member in 2017 and currently have two (2) colleagues who are members of AWWMI.

2021 AWTI CORPORATE MEMBER COMPANIES

AWTI wishes to thank our corporate members for their continued support of our organization.
We value your dedication to our mission.

PLATINUM

ArcelorMittal
Cleveland-Cliffs Inc.
Hydro
Nucor Steel
Russel Metals Inc.
Samuel, Son & Co.
SSAB Americas
Steel Dynamics, Inc.
United States Steel Corporation

GOLD

Kenwal Steel
Kloeckner Metals Corporation
Olympic Steel, Inc.
Steelscape, LLC
TMS International
Worthington Industries

SILVER

Arconic
Big River Steel
Bralco Metals
Commercial Metals Company (CMC Steel)
Gerdau
Heidtman Steel
Leeco Steel, LLC
Majestic Steel USA, Inc.
McNeilus Steel, Inc.
NORMA Group
North Star BlueScope Steel
Quaker Houghton
Ryerson
Shapiro Metals
Target Steel

BRONZE

Alliance Recycling Group
Andes Coil Processors
B.L. Duke
ClarkDietrich
Fairway Transit, Inc.
Ferragon Corp./Ferrous Metal Processing Co.
Ferrous Processing & Trading Co.
Flat Rock Metal, Inc.
G.E. Mathis Company
Industrial Metal Enterprise, Inc.
InfoSight Corporation
Kreher Steel
Lapham-Hickey Steel

Marubeni-Itochu Steel America Inc
Midrex Technologies, Inc.
Naylor Pipe Company
North Shore Steel
Northwest Shippers, Inc.
PGT Trucking, Inc.
Steelspider.com
Thunder Struck Transportation, LLC
United Scrap Metal, Inc.
Viking Materials, Inc.
West Walker Steel
Wisconsin Steel & Tube