



INTERNATIONAL PUBLICATION OF THE ASSOCIATION OF WOMEN IN THE METAL INDUSTRIES | SEPTEMBER 2023

GREETINGS FROM YOUR INTERNATIONAL PRESIDENT

MARY WARDLE - AWTMI INTERNATIONAL PRESIDENT
(CALIFORNIA CHAPTER) STEELSCAPE, LLC

Another year is flying by and before you know it, we will be in 2024. I was leaving a dental appointment this morning and since my next one is not until 2024 the receptionist told me to have a wonderful Holiday Season. Now that one caught me off guard.

As noted in my last update, I want to continue to welcome our new members and strongly encourage all members to get involved at your local chapter level. We are always looking for strong leadership and it starts at the chapter level. Attend a board meeting and maybe sit on one of the committees at your chapter or even international level. New ideas are always welcome, and we encourage our membership to get involved with welcoming those new to our association at all levels. When I got involved in my local chapter many years ago, I didn't think I could add any value, and everyone was so knowledgeable about AWTMI what could I possibly add? It turned out to be the best thing I could do both personally and professionally as I learned more about AWTMI and eventually became a chapter president. It was like running your own business and all the responsibilities all the while surrounded by experienced leaders to help me and our board along the way. Such a great experience!



Your International Board of Directors had a very successful Strategic Planning Session in July. This is an opportunity for us to do some team building, networking, and planning for the next 3 – 5 years. Spending the time together and working with each other to support our various roles and expectations is always time well spent.

Our annual conference this year (November 8-10 at The Don CeSar, St. Pete Beach, FL) will be another great success with the lineup of speakers that Carol Chizmar and her planning committee have put together. The conference is a great place to get to meet other members from across the country and Canada and catch up with both old and new friends. We will be having our Leadership Breakout session on Thursday from 9:15 am – 11:15 am and I would like to encourage anyone who is interested in getting involved at the Chapter, Regional or International levels to attend. The success of our organization is based on our four cornerstones: Grow, Network, Educate, and Mentor. Our annual conference is a great opportunity to put those cornerstones into action. Take some time to visit our website and check out our schedule of events and speakers.

Let's all keep supporting each other and have a great finish to 2023 and I look forward to catching up with everyone at St. Pete Beach!

Safe travels to all!

Mary Wardle

EXECUTIVE DIRECTOR'S MESSAGE

HALEY J. BRUST - EXECUTIVE DIRECTOR (TALLEY MANAGEMENT GROUP)

The calendar still says “summer” and the heat/humidity index confirms that! Especially here in Texas where we have been hovering around 105 daily since July 1. I know I am ready to head into Fall to experience the gulf breeze at our upcoming 2023 Annual Conference, in St. Pete Beach, FL. What a great place to spend part of the fall season.

The International Board of Directors finished our summer strategic planning meeting in late July where the board had a sneak peek at our “hot” topic “Handling Conflict & Difficult Conversations” with Amber Wright of the Asbury Group, our opening educational speaker at our 2023 Annual Conference. The board left energized and renewed. If you have not already marked your calendar, Amber is a must. You will leave her session with a new way to look at all types of conversations from the very difficult to the very easy conversation.



On the front burner, metaphorically speaking, is the ongoing planning for our 2023 annual conference to be held November 8 – 10, 2023 at the beautiful Don CeSar Resort in St. Pete Beach, Florida. You will not want to miss out. Our metals line up is the best yet. Our dinner and keynote speaker for Thursday night is Robert Greggs, President of Trinity Products. Carol Chizmar, Annual Conference Chair, and her committee have outdone themselves on the two panels being presented – “Metal Tough: How to Create a Successful Career in the Metal Industries” and our “Workforce Development Panel”. Other educational speakers include Paul Lowrey, President, Steel Research Association giving our Economic Climate update; Tabitha Stine, General Manager Construction Solutions Service Group for Nucor Corporate will give a construction market update and Eddie Lehner, CEO & President of Ryerson will give an outstanding update of the industry.

The energy and strength of AWMI is experienced when we come together at our annual conference. It brings our newest members together with our leaders and continued members to experience our education and networking cornerstones. The Board of Directors is committed to membership growth and organizational stability, and we know that conference attendance is integral to both growth and stability.

Please encourage your colleagues to join us in November, if they have not already registered. We look forward to seeing you in St. Pete Beach.

IN MEMORIAM: PAMELA EDMISTON

Long time AWMI member and former International President Pamela Edmiston passed away on Wednesday, September 13, 2023, at her home in Maryland after bravely fighting an extended illness. Pam joined AWMI in 1991 and was a founding member of both the Baltimore and Mid-Atlantic chapters of AWMI. She held numerous positions on the Baltimore Chapter Board, the Northeast Regional Board and the AWMI International Board. She was elected AWMI's Member of the Year in 1999. Pam served as the International President of AWMI from 2003-2004, where she was fondly referred to as "HRH" (Her Royal Highness), a true reflection of her leadership and sense of humor. For 45 years, she worked in the metals industry, 26 of those years with a toll processor. She finished her career as an Account Manager at Paragon Consulting Services.



"Pam was a leader and friend to so many within AWMI and it is never easy to say goodbye. From the first conference where I met Pam with her warm smile and welcoming greeting, I knew she was someone that I could learn from about AWMI growth opportunities and so much more. I am honored to follow in her footsteps. There was such a kindness about Pam and her passion for AWMI was endless. AWMI has lost true leader and wonderful friend." Mary Wardle, current International President of AWMI.

Pam was a passionate believer in the Association and was a mentor to many past and current members. She generously gave of her time to both AWMI and the VFW auxiliary. "Aunt Pam" will be greatly missed.

Anyone wishing to share pictures or memories of Pam can send them to anna.tompkins@simsmm.com, and we will display them at the upcoming 2023 Annual Conference in St. Pete Beach

SECRETARY NOTES

BETH AMUNDSON - INTERNATIONAL SECRETARY (MINNESOTA CHAPTER), QUALITY METALS, INC.

It is hard to believe we are getting ready to transition to autumn. Summer seems shorter every year, as the saying goes time flies when you are having fun! I thoroughly enjoyed my free time this summer and in July I attended my first IBOD Strategic Planning Meeting. The amount of care, planning and work that goes on behind the scenes to keep AWTI thriving was eye opening. I am honored to be a member of this group and do my part to help with this.



I am sure I will be ready for the warmth of Florida when it is time to attend our annual conference in November. There is an excellent line up of speakers I am looking forward to. Every year I love visiting with my AWTI friends from across the country (and Canada!) and building new relationships. This will be my first-year hosting a breakout session about the Secretary position. Please send suggestions for topics you would like me to cover or bring your questions to the session. As always feel free to reach out to me anytime if you have questions or need assistance. It has been a wonderful experience getting to know everyone over the past year. I am excited for seeing you all and meeting some of you for the first time in person at The Don CeSar.

Lastly if you enjoy reading Metal Mail and would like to help with future newsletters, please [contact me](#) about joining the Metal Mail Committee.



Are you interested in getting more involved in AWTI?

Chapters and International Committees are always looking for volunteers! This is a great way to meet more members, learn about important Association initiatives and get involved! For more information on committee contributions and time commitments, reach out to your local chapter or the chair listed below!

Finance Committee: Lauren Kerekes Lauren.Kerekes@worthingtonindustries.com
Marketing Committee: Anna Tompkins anna.tompkins@simsmm.com
Membership Committee: Becky Dolan bdolan@infosight.com
Mentoring Committee: Sian Marcone Sian.Marcone@arconic.com
Metal Mail Committee: Beth Amundson beth.amundson@qualitymetalsinc.com
Scholarship Committee: Beth Amundson beth.amundson@qualitymetalsinc.com
2024 Annual Conference Committee: Carol Chizmar Carol.Chizmar@hydro.com

MEMBERSHIP MINUTE

BECKY DOLAN — INTERNATIONAL MEMBERSHIP CHAIR (COLUMBUS CHAPTER), INFOSIGHT CORPORATION

I don't know about you, but I would like to know where Summer went! One day it is June 1st and school is finishing for the summer, and the next day it is August and school is starting for the 2023-2024 school year. Time, please slow down!!!

You should have received an email with the information regarding registration for our annual conference which is being held in St. Pete Beach Florida from November 8th – 10th. Carol Chizmar, International Conference Chair, and her committee have put together another outstanding program to include but not limited to panel discussions, presentations, and a tour of the Port of Tampa. AWMI will be holding a New Member / First Time Attendee Breakfast for our new members that attend the conference and for our members that are attending their first conference. Please make sure if you are a new member attending or it is your first conference that you register for this event as it will give you the

opportunity to meet the International Board of Directors along with other members from all over the United States and Canada. The Leadership Breakout sessions that are being held on Thursday morning are a great way for members to learn about different positions that are available on chapter, regional, and international boards. If you are not registered for the conference, make sure you get [registered](#) as soon as possible. You don't want to miss it!

AWMI is growing and I just want you to know that we are currently evaluating several locations for possible new chapters. The Northeast Region is excited to offer an educational tour of Nucor Vulcraft Group-New York on Tuesday, October 24th as we evaluate the feasibility of a possible new chapter in New York. If you know of someone that may be interested in attending this event, please email the Mid-Atlantic Chapter at awmimidatlanticchapter@gmail.com for more information.

WOW is my favorite word this year!!! Based on our August 15th membership report we currently have 1,532 members which is a 23% increase compared to this time last year and it extends our 2022 final number by 253 members. Of the 1,532 members, 1,019 are renewals with 513 being brand new members. We currently have 77 corporate members with 17 of them being new. Sixteen of our chapters: Cincinnati/Northern Kentucky, Columbus, Detroit, Chicago, Minnesota, Quad Cities, St. Louis, Mid-Atlantic, Pittsburgh, Toronto, Alabama, Carolinas, Tennessee, Texas, California, and Portland have met or exceeded their 2023 membership goals with our other chapters: Cleveland, Wisconsin, and Seattle all over 95% of their 2023 goal. As an organization, we are at 117% of our 2023 goal of 1,304 members. Thank you to everyone! Great Job!

Share your AWMI experiences with your friends and co-workers. The more you put into your AWMI membership, the more you will get out of it.



2022 MEMBER OF THE YEAR: LAUREN POLK

AWMI is pleased to announce Lauren Polk of Max Aicher (North America) Ltd. has been elected as our 2022 Member of the Year.

Polk has been a member of AWMI for seven years. In that time, she has held the Toronto Chapter positions of Newsletter Chair, Programs Chair, President, and is currently serving as Past President.

Polk has more than ten years of experience in metal industries. She started her career in metals through an internship placement at Environment Canada's CCIW machine shop. She then spent eight years in various roles including Quality Manager and Welding Supervisor at North Star Technical Inc. In 2021 Lauren joined Max Aicher (North America) Ltd. as Operations coordinator and moved to her current role as Maintenance coordinator in 2022. MANA is a supplier of hot rolled steel bar products to the North American marketplace. They roll rebar, smooth bar and coil for products. "It's a great honor to be nominated for this award," Polk stated. "AWMI is truly something special, I continue to be amazed by the generosity of AWMI leaders volunteering their time and sharing knowledge to help others grow in the industry. I'm grateful to MANA for being supportive of my involvement with AWMI, as it has played a huge part in my professional growth."



Thanks to Arconic for supplying this advertisement. Arconic is a Corporate Member of AWMI since 2013. For more information about AWMI Corporate Member benefits or how your company can become a Corporate Member, please contact Becky Dolan, AWMI International Membership Chair.

MARKETING UPDATE

ANNA TOMPKINS – INTERNATIONAL MARKETING CHAIR (MID-ATLANTIC)
SIMS METAL

Greetings from your AWMI Marketing Chair!

If you are attending [MetalCon](#), held in Las Vegas October 18th-20th, be sure to keep a look out for AWMI at Booth #6058! Representing us will be Chicago Chapter member Tammy Olt of SSAB & Pittsburgh Chapter Member Dianne Powers!

MetalCon invites you to join a supportive community that encourages women's success in the metal construction industry at METALCON 2023. Start the show off with a morning filled with the perfect blend of breakfast, networking, and discussion at METALCON's first ever Metal and Mimosas event! On the show floor, visit AWMI in booth #6058 and stop by the new METALCON training zone where Nicole Pinto will be running a women's led training session. Don't miss these empowering events and opportunities for women at this year's METALCON 2023 in Las Vegas. For more information visit [Metal Tradeshow Conference & Metalworking Expo | METALCON](#).



Our Annual Conference in St. Pete Beach will be filled with educational and networking sessions. Follow AWMI on all our social media platforms for information on Conference events and to participate in our social media contests!



PROGRAMS UPDATE



ANDREA SCHMIDT - INTERNATIONAL PROGRAMS CHAIR (DETROIT CHAPTER), ARCONIC

What an amazing year we have had, I feel like it was just January and now the kids are going back to school, and many chapters are completing their strategic planning for next year. There are still Industry Dinners, Tours, Educational Workshops and Holiday Events planned to round out the year at a chapter near you! Check out www.awmi.org/events for chapter events in your area or in areas you may travel to for work.

Chapter strategic planning is key to a successful calendar year as many speakers and venues schedules fill up fast. A successful chapter considers the interest of their members and current industry “hot topics” when planning for upcoming events. Every member should feel welcome and that they are benefiting from attending the events as that is what is going to keep members renewing and recruiting new members. As our membership continues to grow and the industry diversifies, we are always looking for new ideas from members. If you have a speaker or topic you would like to see please reach out to me or your local chapter.

Speaking of amazing program content, have you seen the program line up for the annual conference? We have Amber Wright of the Asbury Group back talking on managing difficult conversations. Robert Griggs, Trinity Products and Eddie Lehner, Ryerson giving keynote speeches. Two panels one on Workforce Development and the other, Keys to Creating a Successful Career.

For those of you who still need to register, the conference will be held November 8th – 10th at the Don CeSar, St. Pete Beach, FL. You can register by visiting AWMI's website and clicking on the Conference Information tab. I can't wait to see you all there!

2023 CONFERENCE UPDATE

CAROL CHIZMAR - INTERNATIONAL CONFERENCE CHAIR
(MID-ATLANTIC CHAPTER) HYDRO EXTRUSION NORTH AMERICA

Are you ready for a great chance to Network, Grow, Educate and Mentor?

Then we have an excellent opportunity for you to experience all our Cornerstones by attending our annual conference! Back by popular demand are two specific things:

1. An Educational Tour - we will be touring the Port of Tampa on Wednesday, November 8th; we have limited seats available so please make sure to sign up as soon as you can.
2. An Educational Workshop - with Amber Wright of Asbury Group – As a follow up to last year's session, her focus is on Conflict Management, scheduled for Thursday, November 9th.



In addition to those events, we have a great line up of speakers starting with Robert Griggs, Founder and President of Trinity Products on Thursday night at our opening dinner. We have a full day planned for Friday including Keynote speakers Paul Lowrey, Founder of Steel Research Association, Eddie Lehner, CEO/President of Ryerson, and Tabitha Stine, General Manager Construction Solutions Services Group, Nucor Corporation. We have also found that our members like the panel discussions as they provide some different perspectives, so this year we have two scheduled:

1. Metal Tough, hosted by Sarah Moran of Ryerson and includes panelists Ashley Kotowski of North Star Blue Scope, Kasandra Lutzko of Big River Steel and Jodi Parnell of O'Neal Steel. Their topic is how to create a successful career in the metal industries.
2. Workforce Development hosted by Judy Ferraro of Judy Ferraro Associates. Joining Judy on the panel is Susan Guzman of Chromalloy, Paul Montague of Steelscape and Amanda Rowe of Gerdau. With the changing work environment, I am sure this will be an interesting discussion about finding, motivating, and keeping great talent.

Along with this great line-up of speakers, we will have a fun hospitality event on Thursday evening following dinner hosted by our conference hosts, the Midwest Region.

We hope you will have the opportunity to join us at The Don CeSar in St. Pete Beach, Florida, November 8-10, 2023.

REGIONAL UPDATES



SOUTHERN REGION

MONICA APODACA – SOUTHERN REGIONAL DIRECTOR (CAROLINAS CHAPTER) TRANE TECHNOLOGIES

I know it does not feel like Fall in many of our regions but the time of PSL and sweater weather has arrived. Warm fall greetings from the Southern Region! Our chapters, and regional board, have had a very exciting year full of growth and new opportunities.

I am extremely happy to say we will have a full Regional Board by the time our feet hit the beach of the Don CeSar. Maureen, Tina, and Angie thank you for supporting our region with your strong leadership!

All our chapters have exceeded their membership goals for 2023 and we have full boards in Alabama and Tennessee. We do have open positions in Texas and the Carolinas; please reach out if you are interested in stepping up.

As we take advantage of the mild yet warm temps in the South we have the Alabama, Carolinas, and Texas golf outings coming up. Additionally, we have Industry Dinners for the Carolinas and Texas as well as the annual PMA event for Tennessee. We hope to see you at one of our upcoming events.

This year has been a success story for the South, and we look forward to continuing that into 2024. We always have opportunities to volunteer and continue to foster the core values of AWMI. Hope to see many of you in November!



NETWORKING LESSON FROM THE WESTERN REGIONAL DIRECTOR

SHAWNA J. LIVINGSTON – WESTERN REGIONAL DIRECTOR
(SEATTLE CHAPTER) ASTRONICS AES

As the AWMI annual conference approaches, I'm reminded of the importance of honing your networking skills, a process that comes naturally to some. In the early phases of my career, overthinking and nerves plagued me before networking events. Throughout my journey with AWMI, I've had the opportunity to learn many valuable tips and tricks from individuals I greatly admire. From these mentors I've learned that with practice, you can gradually overcome networking anxiety and become more confident in your interactions. Here are a few of my favorite tips and tricks I've learned over the years that I hope you find helpful.



At events with hundreds of people it's impossible to meet everyone, so remember quality, not quantity. Look for a few meaningful connections rather than trying to meet everyone. Here's a tip: Did you know that the list of attendees for our annual conference is accessible online? You can check out the list ahead of time to identify individuals you want to make sure you connect with at the event.

After making numerous connections, managing your contacts can become a challenge. During conversations, remember to use people's names to help you remember them better. Another trick that I've personally found helpful, after you wrap up your conversation, take notes on the back of their business cards to remember key points about the interaction you had. This will help you to remember their name and face when you see them at a future event. Referencing something significant or personal that they shared during a future interaction demonstrates your appreciation for their time and highlights the impact they've had on you.

When it comes to conversations, the nerves can hit when you're not sure what to say next. To ease this, try asking open-ended questions. This not only shifts the focus away from you but also helps you uncover prospects for future collaboration or assistance. One of my favorite tactics a mentor shared with me: asking, 'Is there anyone I can introduce you to today?' or inquiring, 'Could you introduce me to your connection?' If you know individuals share interests, introduce them to each other. Initiating or guiding interactions can help you build valuable business connections.

While you should avoid overly rehearsed conversations to make sure you are coming off genuinely, one area you can practice is your elevator pitch. It doesn't need to be memorized, but it should flow naturally for you. This will help you to exert confidence, even if you're nervous. If you feel like the conversation is coming to an end, don't get nervous about running out of topics, it may be time to shake their hand, thank them for their time and circulate to meet more people.



NETWORKING LESSONS (CONT.)

Before wrapping up, don't forget to exchange business cards so you can stay connected. Following the event, prompt follow-up is essential. Send them a personalized message and connect on LinkedIn. Then continue to maintain the relationship. Regularly engaging with your contacts, even when you don't need something from them will help you build a rapport with your new connection. Reminder, if you haven't done so for a while, this is a great time for you to update your LinkedIn profile before attending the conference.

Lastly, approach networking as an opportunity to learn and grow. At times, everyone experiences nerves, and it's okay to have moments of discomfort. The more you network, the more comfortable you'll become over time, and the more your confidence in social interactions will grow. Over time, you'll feel more at ease striking up conversations and growing your business relationships, fostering genuine connections that can lead to meaningful collaborations.

ALABAMA CHAPTER

CINDY DESCENNA - ALABAMA CHAPTER PRESIDENT, KLOECKNER METALS

Wow, where has this year gone! Hard to believe it's already September and the start of what I believe is the most spectacular time of the year, Fall. Football, cooler days, the holidays and, our annual conference in St. Pete Beach, FL.

This is my first year as the Alabama Chapter President. It's been a very exciting year but, one of transition. We've had many changes within our board and I'm proud to announce that we have a full board and have met our 2023 membership goal. Our new board members have brought enthusiasm and a fresh perspective. We're currently working on some new events such as a fall golf clinic, membership drive and Christmas party.

I look forward to seeing everyone at the annual conference and appreciate all of the support that I've received this year from the Executive Committee and my board.

CALIFORNIA CHAPTER

MARDI SANCHEZ – CALIFORNIA
CHAPTER PRESIDENT,
UNITED PIPE & STEEL



Greetings from Sunny California. We started our year with an Industry Dinner featuring Lauren Dunford – CEO and Co-Founder of Guidewheel. Lauren spoke to how new technology can be incorporated with existing equipment to improve equipment performance, as well as empowering business owners to reach sustainable peak performance without the need to invest in new equipment. We also hosted our first Networking Event in Northern California in almost 10 years. Although we had a small number of attendees it was a step in the right direction. We are committed to growing our membership in Northern California and have plans to expand our reach by hosting more events in the area in 2024.

With Summer in full effect, we offered our members and supporters an opportunity for a reprieve from the scorching weather at our Networking Event at Ballast Point in Long Beach California. It was an enormous success with a record-breaking 67 people in attendance.

Yet to come this year is our 30th annual Southern California Golf Tournament on September 28 in Yorba Linda California; Our Ruth McNally Memorial Golf Tournament is on October 12th in Woodbridge California. December 1st will bring our Southern CA Membership Appreciation Event, and we will end our year with our Northern California Member Appreciation dinner on December 8th.

We have a busy 2024 Calendar year which was planned over a two-day strategic planning meeting in July, and we have some exciting events already in the books for next year.

We have an ambitious 2024 calendar that includes two areas of the state. We are targeting Northern California and the Inland Empire. We've had past success having most of our events localized in a geographic area, but we are missing key areas of industry that we have not focused on consistently in the past. With Erin and Erica spearheading our Northern California events, I'm confident we will be able to grow our presence up there.

CINCINNATI/NORTHERN KENTUCKY CHAPTER

CAROL SCHMIDT – CINCINNATI/NORTHERN KENTUCKY CHAPTER PRESIDENT, JACQUET MIDWEST

Hello from the Cincinnati/Northern Kentucky Chapter! Hard to believe we're heading towards the last quarter of 2023 already! Our chapter is finishing the year with some great events. Our golf outing was moved to September 18th from the heat of June. We have a great Industry Dinner planned for October 19th with Kelly Dallas, Director of Engineering for Cleveland Cliffs speaking on "Leadership and Motivation". If you were at the Annual Conference last year and got the book "Women in Steel, Women of Steel", Kelly is featured in Chapter 10! We're finishing the year with a Casino Night on December 7th.



We've planned a great 2024, and hope you can join us if you're ever in the Cincinnati area. Keep an eye on the AWMJ calendar for details. In February we'll be touring Phillips Tube in Middletown, Ohio. In March we're planning an Educational Event in conjunction with Cleveland Cliffs. In May we'll be getting ready for golf with a Top Golf evening. In July we're going to cruise the Ohio River, learn about the barge system and network. We'll golf again on September 16th. Our Industry Dinner will be October 17, and we'll finish the year with a tour of Brighton TruEdge - "Brighton and Brewery" tour and networking. A great combination of events to focus on all four of the AWMJ cornerstones - Educate, Network, Grow, and Mentor.

Have a great fall and we hope to see you in Cincinnati!

CLEVELAND CHAPTER

AMBER BONACCI – CLEVELAND CHAPTER PRESIDENT, CHARTER STEEL

Greetings from Cleveland! We've had a great 2023 so far with more to look forward to in the coming months. We've had many opportunities this year to spend time with our members at some great events. We've enjoyed seeing a mix of long term and new members throughout the year and hope to continue that trend into 2024.

We kicked the year off with a Networking event at XGolf with a Masters-style event and then followed that with a members-only tour of Vitamix. Our Industry Dinner was very well attended as many came to hear our featured speaker, Eddie Lehner, President & CEO of Ryerson. If you missed your chance to hear him speak, you'll have another opportunity at the Annual Conference in November. For the first year since 2019 and COVID, we were able to recognize a Cleveland Chapter Company of the Year, Flack Global Metals, and a Chapter Member of the Year, Tina Capello, an AWMI member since 2001. In July, we had our annual golf outing at Firestone Country Club, which sold out for the second year in a row! The storms managed to hold off long enough for most to complete their round and get inside for a wonderful evening of dinner and prizes.

The year isn't over yet, though. We will have a Membership Drive on October 19th at the Roll House in Solon and our Annual Holiday Party is returning to Great Lakes Brewery in downtown Cleveland on December 7th. We'll soon meet to start planning for 2024 and hope to top all of these great events, which will be tough but the fantastic board of the AWMI Cleveland Chapter is up to the challenge.

Through all the events, we love the opportunity to network with our existing members and share our experiences with AWMI with non-members. We've seen many new faces and companies represented this year and hope that we can carry that momentum into 2024. If you ever find yourself in Cleveland, be sure to stop by an event – you won't be disappointed!

DETROIT CHAPTER



GERI FIFER, DETROIT CHAPTER PRESIDENT, TWB COMPANY LLC

Welcome Fall....my favorite time of year! Although I don't want to say goodbye to Summer, I do look forward to cooler nights, College Football and the leaves changing colors. Seems like I was just writing this article last year, but here we are again, and I wonder where does the time go? Seems like we just kicked off the year, when in fact we just finished laying out our plan for 2024 at our strategic planning meeting in early August. The strategic planning meeting is an opportunity for our Board to gather off site, participate in a team building activity (ropes course this year), get to know each other more and start planning for the following year. We had a great turnout with 9 of our 13 Board members able to participate.



We started the year with an Economic luncheon at Plum Hollow CC in February and followed that with a fun networking event as we watched the Detroit Pistons take on the Chicago Bulls at the beginning of March. To celebrate International Women's Day, we again held a complimentary webinar featuring a women's panel. This webinar is always well attended as we co-host with other chapters and the committee works diligently to put on a great event each year. We so appreciate all the women who give their time to participate on our panel. The Colony Club Downtown Detroit was the setting for our Industry Dinner in early May featuring Teresa Thiele, VP – Global Body & Interior Aftermarket Purchasing and North American Operations at Stellantis. We rounded out the first half of the year holding our golf outing at the Golden Fox in mid-June. This is always well-attended and we sold out 18 holes before registration was set to end this year.

Our members only tour is right around the corner. Join us as we see how steel is made when we tour North Star BlueScope on Thursday, September 21st. For our friends and members located on the west side of Michigan, we will hold our annual networking event on Thursday, October 19th at One Bourbon in Grand Rapids. The Holidays will be here before we know it and we look forward to you joining us for our casino night Holiday party at the Detroit Marriott Southfield on Thursday, November 16th. We know the holidays can be stressful and overwhelming, so we have decided to celebrate early and what better way, than with some gambling and the opportunity to win a great raffle prize!

Be sure to check out the AWMI calendar to find out more on our upcoming Detroit events! We look forward to seeing you at one of our upcoming events.

Be safe and Happy Fall!

PORTLAND CHAPTER

EMILY TAIT – PORTLAND CHAPTER PRESIDENT, INTERTEK PSI

This year has flown by! In July we had our annual golf tournament at Langdon Farms in Aurora, OR. It was wildly successful! We tried a few new things this year including a “Beat the Pro” fundraiser. We were very pleased with the positive response. Our participants, volunteers, and companies made this event fantastic. We are so grateful for their support.

Our SPM was held in September and it really got our board excited about 2024. We had board members from the Western Region and IBOD participate in our meeting this year. This was a great opportunity to Brainstorm and discuss topics with women from diverse backgrounds.

SEATTLE CHAPTER

AMANDA BUZZELLI – SEATTLE CHAPTER PRESIDENT, CASCADIA METALS

It's hard to believe we're almost in the fourth quarter of the year! The Seattle Chapter has hosted some great events this year - we had Chris Kuehl give us an economic update at the beginning of the year, our Auction was a great success, and our golf tournament mid-August was a hit, as well. We met our goal of 45 members for 2023, which is incredible and very exciting for our Chapter! Our upcoming events to round out the year include our Industry Dinner with Mark Doig from Hydro Extrusions, as well as a mill tour. We're looking forward to 2024, with more exciting events to come!

TENNESSEE CHAPTER

LAURA SLEIGHTER - TENNESSEE CHAPTER SECRETARY

The Tennessee chapter, which also includes Arkansas and Mississippi in our planning and membership base, is excited to welcome the end of a hot summer, and the beginning of what we can only hope to be a pleasant Autumn season. Down here, we never know if we will get a 'fall' as sometimes summer lasts until winter begins – but, we can still hope!

What a year this has been! As we get eerily close to the last quarter of 2023, we celebrate many events that have happened in the Tennessee Chapter this year! In March, we toured the SDI plant in Columbus, MS; and in May we held our 9th Annual Golf Fundraiser at the beautiful Gaylord Spring Golf Links in Nashville, TN, boasting our highest attendance so far. On July 27, we gathered in Memphis, TN, for a humid night of networking while enjoying a Memphis Redbirds baseball game. In just a few weeks, we will be embarking on our 17th Annual Riverboat Cruise – but this time, it will be in the gorgeous Chattanooga, TN, on October 5 – so mark your calendars and save the date.

Hosting these events help our chapter members engage (network) with each other, as well as guests and potential new members as we share what we know (educate), who we are (mentor), and where we are going as a chapter and organization (grow). These four cornerstones are what makes us a favorite association of many of our members. What have this year's events meant for our growth as a chapter? We have engaged nearly 200 attendees; and have surpassed our membership goal, currently hovering around 123% at 92 members. We have raised enough funds to offer not just one, but TWO scholarships to our annual conference in St. Pete in November. Plus, we currently have a full board, all active and engaged as we continue to plan our future events and upcoming Industry Dinner (stay tuned for details!).

Until next time, help a friend if you can, ask for help if you need it, and be kind to one another!

With love, the Tennessee Chapter

NEW MEMBERS

AWMI WELCOMED 144 NEW MEMBERS FROM APRIL 16, 2023 TO AUGUST 31, 2023

MEMBER	COMPANY	CHAPTER
Brooklyn Alke	Seaport Steel	Seattle Chapter
Shane Alsdurf	Alliance Recycling Group	Minnesota Chapter
Alexandria Aranda	Student	California Chapter
Elena Arrington	Banner Medical Innovations, Inc.	Chicago Chapter
Desiree Ballesteros	Bergsen Metals	California Chapter
Logan Baucum	Triple-S Steel Holding, Inc.	Texas Chapter
Mackenzie Beck	NLMK, USA	Cleveland Chapter
Ronald Bedard	ArcelorMittal, Dofasco	Toronto Chapter
Laura Berton	Kloeckner Metals	Tennessee Chapter
Maria Bovo	SMS Group, Inc	Pittsburgh Chapter
Tony Bova	Felux	Cleveland Chapter
Amber Briggs	Nucor	Carolinas Chapter
Athena Brown	Advance Welding Inc	Portland Chapter
Christian Burmeister	ClevelandCliffs	Chicago Chapter
Haylery Burns	Nelsen Steel Company	Chicago Chapter
Andrea Camut	United States Steel Corporation	Pittsburgh Chapter
Sofia Castro	Pacesetter Steel	Tennessee Chapter
Vonna Cloninger	Biltmore Iron & Metal Company	Carolinas Chapter
Christine Colburn	Nucor Steel - Tuscaloosa	Alabama Chapter
Amanda Coppinger	T&B Tube Company	Chicago Chapter
Erin Cornett	Ferrous Processing & Trading	Carolinas Chapter
Jacqueline Cortez	Tufts Grinding Inc	Chicago Chapter
Breonne Crawford	Nelsen Steel Company	Chicago Chapter
Tricia Crisman	Steelscape	Portland Chapter
Kristen Curbo	Ryerson, Inc	Texas Chapter
Mary D'Adderio	Gatsteel	Toronto Chapter
Emelda De Bie	Remco	California Chapter
Tiffany DeCapua	Canam Bridges US	Mid-Atlantic Chapter
Maureen Dellasala	NLMK	Mid-Atlantic Chapter
Kimberly DeVroede	Fry Steel Company	California Chapter
Mona Dine	United States Steel Corporation	Pittsburgh Chapter
Jami Drew	Allen Engineering Corporation	Tennessee Chapter
Lindsay Esper	United States Steel Corporation	Detroit Chapter
Zach Evans	SSAB Americas	Texas Chapter
Alicai Eyer	Steelscape	Portland Chapter
Amanda Farrugia	Metalogics, Inc.	Toronto Chapter
Tracie Fauth	Sherwin-Williams	Minnesota Chapter
Jordyn Fenner	Steel Warehouse Company, LLC	Chicago Chapter
Matt Fernandez	Steelscape	Portland Chapter
Melissa Fernandez	T&B Tube Company	Chicago Chapter
Mats Ferno	SMP/Ultralift	Toronto Chapter
Alacyia Fields	Nucor	Carolinas Chapter
Jamie Ann Fienan	Sims Metal	Mid-Atlantic Chapter
Derrek Fitzgerald	Farwest Steel	Portland Chapter
Kathy Fraser	Recycled Material University	Seattle Chapter
Kim Glerum	Hascall Steel Company	Detroit Chapter

NEW MEMBERS (cont.)

MEMBER	COMPANY	CHAPTER
Molly Grauel	Steel Warehouse Company, LLC	Chicago Chapter
Shane Gravitt	Steelscape	Portland Chapter
Seth Griak	Alliance Recycling Group	Minnesota Chapter
April Groeschell	Greenway Steel	Alabama Chapter
Christine Hambley	Benmet Steel and Metal	Toronto Chapter
Jenny Hamm	John Deere	Quad Cities Chapter
Katherine Harris	Worthington Industries	Columbus Chapter
Michelle Hattendorf	Cleveland- Cliffs Steel, LLC	Cleveland Chapter
Mark Hector	Steelscape	Portland Chapter
Kathleen Herb	EJ USA, Inc	Toronto Chapter
Farina Hogue	ArcelorMittal, NA	Alabama Chapter
Jason Hubble	Alliance Recycling Group	Minnesota Chapter
Diamond Ivy	Ryerson, Inc	Minnesota Chapter
Jessica Jefferson	Ryerson, Inc	Carolinas Chapter
Christiana Jerry	ClevelandCliffs	Chicago Chapter
Catie Johnson	Sherwin-Williams	Minnesota Chapter
Sean Kachuta	CRU	Pittsburgh Chapter
Kelli Kauffman	John Deere	Minnesota Chapter
Trica Kelly	Ryerson, Inc	Chicago Chapter
Lynn Kensrud	Northwest Shippers Inc.	Seattle Chapter
Jodi Kesik	ArcelorMittal Dofasco	Toronto Chapter
Leah Kiley	Olympic Steel	Minnesota Chapter
Cristina Kiwanis	Sims Metal	Mid-Atlantic Chapter
Carolyn Koonts	Nucor Corporation	Carolinas Chapter
Christina Landis	O'Brien Steel Service Co.	Quad Cities Chapter
Carmen Lehnert	Novelis, Inc.	Detroit Chapter
Carrie Linder	Kloekner Metals	Chicago Chapter
Terra Luff	Steelscape	Portland Chapter
Ian Manson	SSAB Americas	Texas Chapter
Emma McCulligan	Sims Metal	Chicago Chapter
Alisha McGeachen	Remco	California Chapter
Sarah McGee	T&B Tube Company	Chicago Chapter
Diane McGrew	Farwest Corrosion	California Chapter
Jennifer McInnes	Benmet Steel and Metal	Toronto Chapter
Jasmine McWherter	Shapiro Metals	St. Louis Chapter
Erika Metott	EJ USA, Inc	Toronto Chapter
Victoria Minnich	Hydro Extrusions	Mid-Atlantic Chapter
Militza Molina	Portescap	Mid-Atlantic Chapter
Vikki Morgan	Banner Commercial	Chicago Chapter
Grace Murphy	Hartree Metallia	Alabama Chapter
Stephanie Myers	Gerdau	Carolinas Chapter
Jessica Nagan	NKS (division of Banner Industries)	Chicago Chapter
Rima Nasser	Samuel Sons & Company	Toronto Chapter
JR O'Brien	O'Brien Steel Service Co.	Quad Cities Chapter
Jill Olsen	ArcelorMittal, NA	Alabama Chapter
Robin Ommen	Sherwin-Williams	Minnesota Chapter
Jacqueline Packard	Pacific Metal Company	Portland Chapter
Alejandra Pani	Banner Medical Innovations	Chicago Chapter
Charlie Paris	SMS Group, Inc	Pittsburgh Chapter
Tom Patton	CellMark Recycling	Cleveland Chapter

NEW MEMBERS (cont.)

MEMBER	COMPANY	CHAPTER
Sugey Perez	Suger Steel Corporation	Chicago Chapter
Kurt Perine	Samuel Sons & Company	California Chapter
Beth Peterson	Reliance Steel & Aluminum Co.	Seattle Chapter
Jacinthe Poitras	America Iron & Metal	Toronto Chapter
Tara Polek	Service steel a Van Pelt Company	Quad Cities Chapter
Danielle Porter	Russel Metals, Inc.	Tennessee Chapter
Erin Provost	ArcelorMittal, NA	Detroit Chapter
Shawn Riopelle	United States Steel Corporation	Detroit Chapter
Raelynn Rodarte	New Millennium	California Chapter
Thomas Rogers	Alliance Recycling Group	Minnesota Chapter
April Rudolph	United States Steel Corporation	Detroit Chapter
Cyndee Russell	Beemac, Inc,	Pittsburgh Chapter
Eishel Salas	Hydro Extrusions	Pittsburgh Chapter
James Samples	Samuel Sons & Company	California Chapter
Linda Saylor	Pacific Metal Company	Portland Chapter
Christine Schwartz	T&B Tube Company	Chicago Chapter
Ellie Schwartz	Ben's Structural Fabrication	Minnesota Chapter
Michelle Serna	United States Steel Corporation	Chicago Chapter
Caitlin Sheehan	Goldman Sachs	Pittsburgh Chapter
Elliott Shriver	John Deere	Quad Cities Chapter
Leah Smither	Kloeckner Metals	Tennessee Chapter
Brittany Snow	SSAB	Alabama Chapter
Michael Speer	Horizon Steel Company	Detroit Chapter
Christine Spotts	ITW Bedford Wire	Cleveland Chapter
Samantha Stevens	O'Brien Steel Service Co.	Quad Cities Chapter
Natasha Swift	Allen Engineering Corporation	Tennessee Chapter
Crystal Sullivan	Steelscape	Portland Chapter
Ashley Suntken	National Material Company	Chicago Chapter
Skye Thacker	Steelscape	Portland Chapter
Jeanette Thomas	Brightsmith Coaters	Mid-Atlantic Chapter
Jessica Tristani	Samuel Sons & Company	Toronto Chapter
Tracy Turner	Northern Metal Fab, Inc.	Minnesota Chapter
Melodie Ulsh	Seaport Steel	Seattle Chapter
Ryleigh Unrau	Samuel Sons & Company	Toronto Chapter
Steve VanDyke	Timberstone Steel	Detroit Chapter
Melissa Varnadore	Chemtreat, Inc.	Alabama Chapter
Eliza Vo	Stabce Metallics, LLC	California Chapter
Joy Waddell	Nucor Steel - Tuscaloosa	Alabama Chapter
Jill Waldman	CRU Group/Steel Market Update	Pittsburgh Chapter
Scott Waletzko	John Deere	Quad Cities Chapter
Heath Warner	Hydro Extrusions	Seattle Chapter
Emily Watkins	Greenway Steel	Alabama Chapter
Candance Webster	Nucor Steel - Tuscaloosa	Alabama Chapter
Brynn Wildenauer	Sherwin-Williams	Minnesota Chapter
John Williamson	ArcelorMittal, NA	Alabama Chapter
Lindsay Willman	Kecy Metal Technologies	Detroit Chapter
Susi Wuest	ArcelorMittal, NA	Alabama Chapter
Stacey Yurcek	Sherwin-Williams	Minnesota Chapter

NEW CORPORATE MEMBERS

AWMI WELCOMED FOUR (4) NEW CORPORATE COMPANY MEMBERS FROM
APRIL 16, 2023 TO AUGUST 31, 2023

MEMBER

Reliance Steel & Aluminum
National Material Company
O'Brien Steel Service Co.
PNC Bank

COMPANY

Platinum Member
Silver Member
Bronze Member
Bronze Member

2023 CORPORATE MEMBERS

2023 AWMI CORPORATE MEMBER COMPANIES THROUGH MARCH 31, 2023

AWMI WISHES TO THANK OUR CORPORATE MEMBERS FOR THEIR CONTINUED
SUPPORT OF OUR ORGANIZATION. WE VALUE YOUR DEDICATION TO OUR MISSION.

PLATINUM

Cleveland-Cliffs Inc.
Coast Aluminum
Nucor Corporation
Reliance Steel & Aluminum
Russel Metals, Inc.
Samuel Son, & Co., Limited
SSAB Americas
Steel Dynamics, Inc.
Stelco Inc.
United States Steel

GOLD

Kloeckner Metals Corporation
North Star BlueScope Steel
Olympic Steel, Inc.
PPG Industries, Inc.
Ryerson
Steelscape, LLC
TMS International
Worthington Industries

2023 CORPORATE MEMBERS

SILVER

Alton Steel Inc.
Alter Trading
Arconic
Banner Industries
Charter Manufacturing
CMC Steel Alabama
Gerdau
Heidtman Steel
InfoSight Corporation
Leeco Steel, LLC

Majestic Steel USA, Inc.
McNeilus Steel Inc.
National Material Company
Proler Industries
Quaker Houghton
Reserve Management Group
Shapiro Metals
SMS Group
Target Steel

BRONZE

A.M. Castle & Company dba Castle Metals
Andes Coil Processors
Capital Steel & Wire, Inc.
ClarkDietrich
Cozzi Recycling LLC
CWB Group - Association
Fairway Transit, Inc.
Ferrous Processing & Trading Co.
Fidelity PAC Metals Inc.
Flat Rock Metal, Inc.
Lapham-Hickey Steel
Marubeni-Itochu Steel America Inc.
Midrex Technologies, Inc.
MW Metals Group, LLC
Naylor Pipe Company
North Shore Steel
Northwest Shippers, Inc.

O'Brien Steel Service Co.
Ohio Star Forge Company
Omni Source
Optimus Steel, LLC
Pacific Metal Company
PGT Trucking, Inc.
PNC Bank
Sherwin Williams
Sims Global Commodities Pte Ltd
Steelspider.com
Traylor Transport, LLC
Triple M Metal
United Scrap Metal
Viking Materials
Wisconsin Steel & Tube
Zeeco Metals Inc